

Investor Update
September 2025



We acquire companies and strive to improve their performance.

WE THINK tomorrow

DISCLAIMER

This report contains forward-looking statements which reflect management's expectations regarding Mullen Group Ltd.'s ("Mullen Group") future growth, financial condition, results of operations, performance, business prospects, strategies and opportunities. Wherever possible, words such as "anticipate", "will", "believe", "expect", "potential", "continue", "view" and similar expressions have been used to identify these forward-looking statements. These statements reflect management's current beliefs and assumptions and are based on information currently available to management. Forward-looking statements involve significant inherent risks and uncertainties, numerous assumptions and the risk that the predictions and forward-looking statements will not be achieved and that the actual results or events may differ materially from those anticipated in such forward-looking statements.

This report also contains future-oriented financial information and financial outlook information (collectively, "FOFI"), in particular the information relating to Mullen Group's 2024 and 2025 budget and business plan constitute FOFI. The FOFI in this report is subject to the same assumptions, risk factors, limitations, and qualifications as set forth throughout this Disclaimer.

In particular, forward-looking statements and FOFI include but are not limited to the following: (i) our financial goals and expectations for 2025; (ii) our capital expenditure plans for 2025; and (iii) our strategic initiatives for 2025 including but not limited to potential acquisitions both strategic and tuck-in. These forward-looking statements and FOFI are based on certain assumptions and analysis made by Mullen Group in light of our experience and our perception of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances. These assumptions include but are not limited to the following: (i) Mullen Group's Business Units will require capital to support their ongoing operations and growth opportunities and that we will generate sufficient cash in excess of our financial obligations to support the capital expenditures; (ii) Mullen Group's expectation as to how our current Business Units will perform in 2025; (iii) Mullen Group will have ample liquidity to pursue acquisitions that are synergistic and accretive, if the opportunity is available; and (iv) Mullen Group will have an opportunity to monetize non-core assets, deploy technology and optimize operations of our Business Units.

A number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements and FOFI. Although the forward-looking statements and FOFI contained in this presentation are based upon what management believes to be reasonable beliefs and assumptions, Mullen Group cannot assure readers that actual results will be consistent with these forward-looking statements and FOFI. Some of the risks and uncertainties include, but are not limited to those outlined below:

STRATEGIC RISKS: FINANCIAL RISKS: OPERATIONAL RISKS: HUMAN RESOURCES RISKS: INFORMATION TECHNOLOGY RISKS: cost escalation & fuel costs leadership & succession e-commerce and supply chain evolution foreign exchange rates cvber security geopolitical risks interest rates potential operating risks & insurance employee management & infrastructure, software, and liquidity and access to financing general economy business continuity, disaster recovery & labour relations cloud services natural resources and energy transition reliance on major customers crisis management complexity and efficiency changes in the legal framework impairment of goodwill or environmental liability risks acquisitions intangible assets weather & seasonality credit risk access to parts & relationships with key competition environmental, social and governance (ESG) suppliers investments failure to maintain innovation

Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements and FOFI. These forward-looking statements and FOFI are made as of the date hereof and Mullen Group assumes no obligation to update or revise them to reflect new events or circumstances, except as required by applicable securities legislation. For further information on any strategic, financial, operational, human resources, information technology and other outlook on Mullen Group's business please refer to Mullen Group's Management's Discussion and Analysis available for viewing on Mullen Group's issuer profile on SEDAR+ at www.sedarplus.ca. Additional information on risks that could affect the operations or financial results of Mullen Group may be found under the heading "Principal Risks and Uncertainties" starting on page 48 of the 2024 Annual Financial Review as well as in reports on file with applicable securities regulatory authorities and may be accessed through Mullen Group's issuer profile on the SEDAR+ website at www.sedarplus.ca. The forward-looking statements and FOFI contained in this report are expressly qualified by this cautionary statement. The forward-looking statements and FOFI contained herein is made as of the date of this report and Mullen Group disclaims any intent or obligation to update publicly any such forward-looking statements or FOFI, whether as a result of new information, future events or results or otherwise, other than as required by applicable Canadian securities laws. Mullen Group relies on litigation protection for forward-looking statements and FOFI.

MULLEN GROUP EXECUTIVE TEAM



MURRAY K. MULLEN

Chair, Senior Executive Officer & President

Tenure: 50 years
Previous experience: Joined Mullen after receiving a BA in economics from the University of Calgary



JOANNA K. SCOTT

Senior Corporate Officer

Tenure: 11 years

Previous experience and oversight: Legal, human resources, strategy, M&A and

corporate services



RICHARD J. MALONEY

Senior Operating Officer
Tenure: 28 years
Previous experience and oversight:

Operations, strategy, M&A, risk management and information technology



CARSON P. URLACHER

Senior Financial Officer

Tenure: 19 years

Previous experience and oversight: CPA, CA designation articling at KPMG LLP, and B.Comm from the University of Calgary. Former Corporate Controller of Mullen

AGENDA

1

2

MULLEN GROUP OVERVIEW

KEY INVESTMENT HIGHLIGHTS

MULLEN AT A GLANCE

Overview

- Mullen Group is an investment company with a focus on acquiring companies in the logistics industry
- Mullen has one of the largest logistics portfolio of companies in North America, that provides a wide range of transportation, warehousing and distribution services
- Provides a diverse set of specialized services related to the energy, mining, forestry, and construction industries in western Canada
- Operates a decentralized business model through a number of wholly-owned, independently-operated companies and limited partnerships ("Business Units"). These are divided into four distinct business segments:
 - Less-Than-Truckload
 - Logistics & Warehousing
 - Specialized & Industrial Services
 - U.S. & International Services
- Significantly invested in real estate holdings, with a carrying cost of ~C\$673 million which includes:
- Publicly-traded since 1993 and listed on the Toronto Stock Exchange ("TSX") with a market capitalization of C\$1.2 billion
- Over the past three decades, Mullen has managed through all business cycles and has grown through acquiring well-managed companies with strong brands and improving their operations and performance
- Headquartered in Okotoks, Alberta, Canada

Key Statistics

C\$673M

Real Estate
Historical Cost

C\$2.1B

Total Revenues

C\$325M OIBDA

41

Business Units across
North America

~5,100

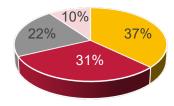
Tractors & Light Duty
Trucks

~12,500

Trailers of Various Types

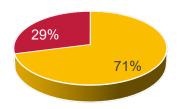
Balanced Portfolio

Service Portfolio



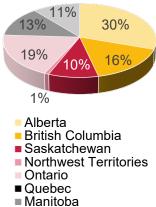
-LTL -L&W -S&I -3PL

Company vs. Contractors



CompanyContractors

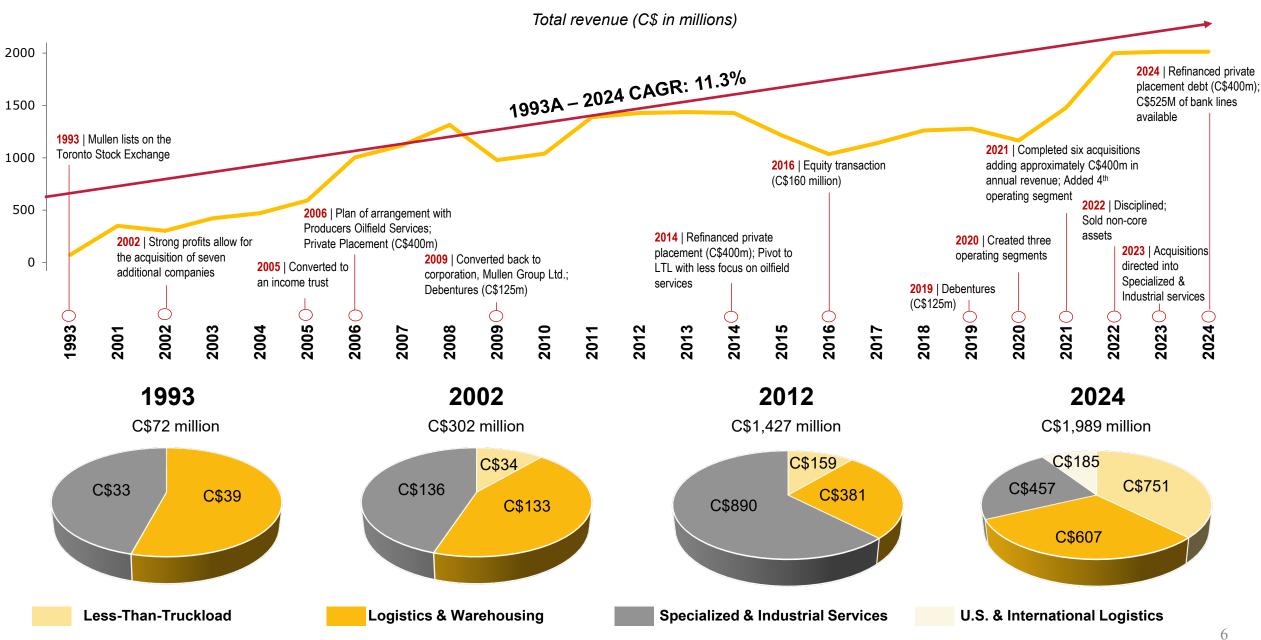
Geographic mix



US

Note: All data is as of June 30, 2025.

MULLEN HAS EXPANDED AND DIVERSIFIED INTO A MULTI-DISCIPLINARY TRANSPORTATION AND LOGISTICS PLATFORM

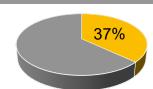


Note: All data is as of year end 2024.

MULLEN SEGMENT OVERVIEW



Less-Than-Truckload



- Largest final mile network in western Canada and Ontario with service capabilities extending into the United States
- Diverse network of service centres which provide cross dock capacity to deliver to over 5,000 points of service







Grimshaw













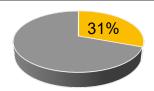
PACIFIC COAST EXPRESS

Javs 🝁

Asset Based

17.1%

Logistics & Warehousing



- One of Canada's premier logistics and warehousing companies serving North America
- Provides safe and reliable movement of freight through a multimode transportation service
- Services include full truckload. specialized trucking, customs brokerage, intermodal and transload



















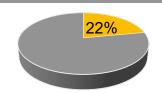




Hybrid: Asset Light + Asset Based

19.2%

Specialized & Industrial Services



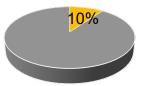
- Serves Canada's natural resources and infrastructure sectors
- Includes water management, environmental services, civil construction, industrial cleaning and pipeline construction
- Operate fleets of highly specialized equipment and facilities



Asset Based

18,6%

U.S. & International Logistics



- Offers a wide range of logistics services through a combination of professional representatives and a network of independently owned and managed Station Agents
- Includes customs brokerage and freight forwarding services through offices at various air and seaports of entry, and land border crossings across the U.S.





Non-Asset Based (Technology Only)

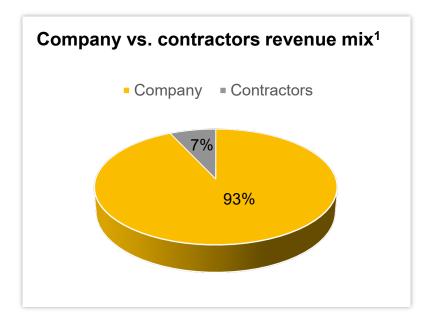
1.3%

Note: ¹ As of June 30, 2025 Trailing Twelve Months ("TTM")

SEGMENT OVERVIEW: LESS-THAN-TRUCKLOAD

Overview

- Operates the largest final mile network in western Canada and Ontario with service capabilities extending into the United States
- Owns and operates a network of terminals with 1,500 cross dock doors to deliver over 3.5 million shipments of consumer related goods to 5,500 communities each year
- Areas of focus include liquor, beverages, ambient and temperature-controlled delivery services along with pharmaceutical and package delivery capabilities



Key Statistics



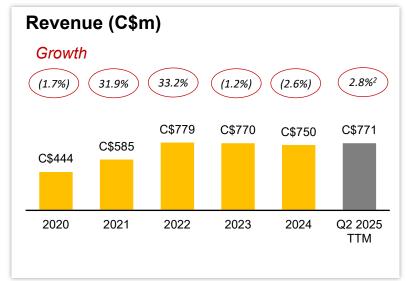
4,086
Personnel

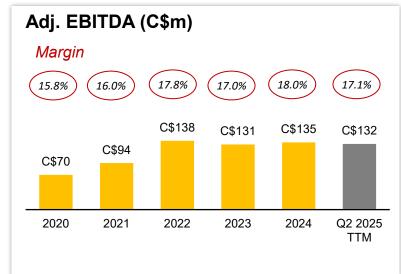
138
Terminals

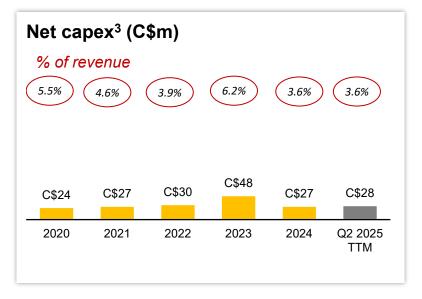


5,250+
Trailers & support equip.

16,000+ Shipments per day



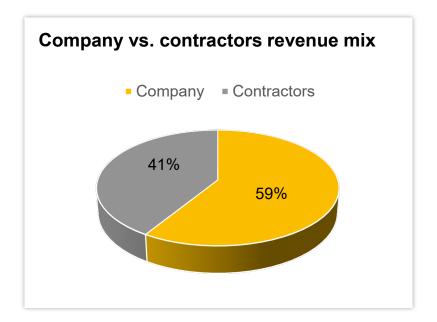




SEGMENT OVERVIEW: LOGISTICS & WAREHOUSING

Overview

- Provides transportation and logistics solutions to customers throughout North America
- Diverse network of terminals and transload facilities providing safe and reliable movement of freight through a multimode transportation service
- Service offerings include full truckload, specialized transportation, warehousing, customs brokerage, fulfillment centres and transload facilities





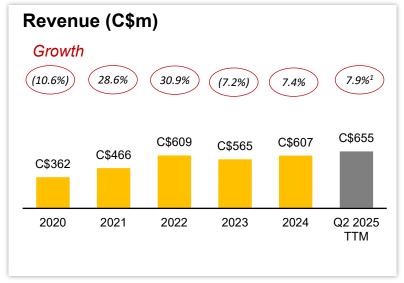
1,300+

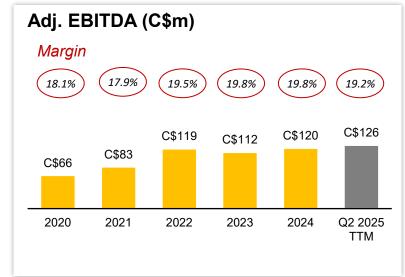
Tractors +

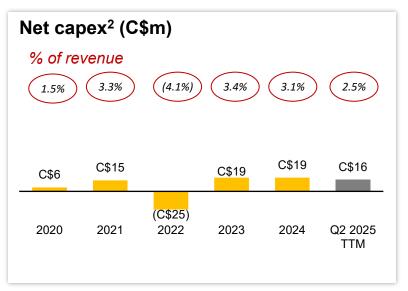
Light

Duty









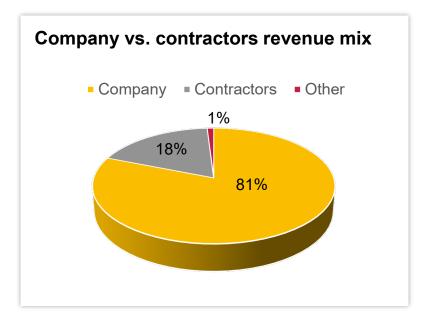
Trailers &

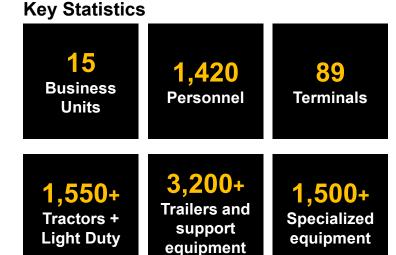
support

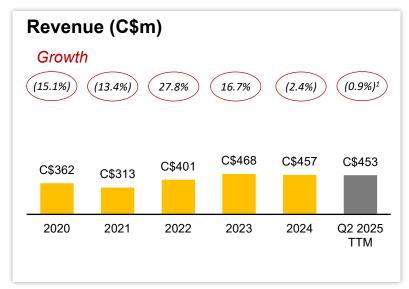
SEGMENT OVERVIEW: SPECIALIZED & INDUSTRIAL SERVICES

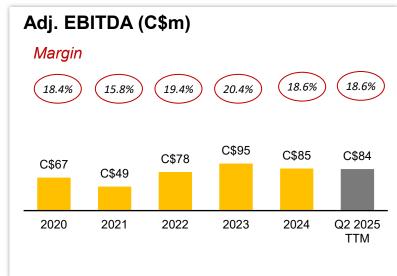
Overview

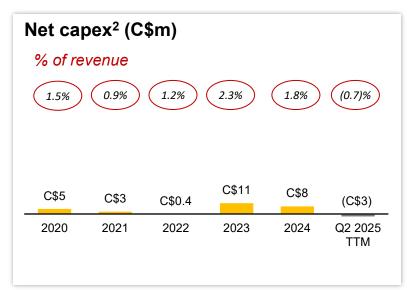
- Servicing Canada's natural resources and infrastructure sectors
- Diverse sets of specialized services includes those that support the energy, mining, forestry and construction industries in western Canada, including water management, fluid hauling and environmental reclamation
- Investments in this segment will continue to be focused on advancing technology in leading edge service capabilities











SEGMENT OVERVIEW: U.S. & INTERNATIONAL LOGISTICS

Overview

- The U.S. & International Logistics segment consists of two Business Units – HAUListic and Cole USA
- HAUListic owns a leading edge integrated transportation management system, branded as SilverExpressTM
- HAUListic offers a wide range of logistics services through a combination of professional representatives and a network of independently owned and managed station agents
- Cole USA offers customs brokerage and freight forwarding services through strategically situated offices



Key Statistics

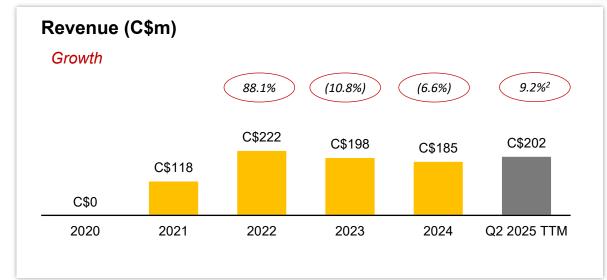
2 Business Unit

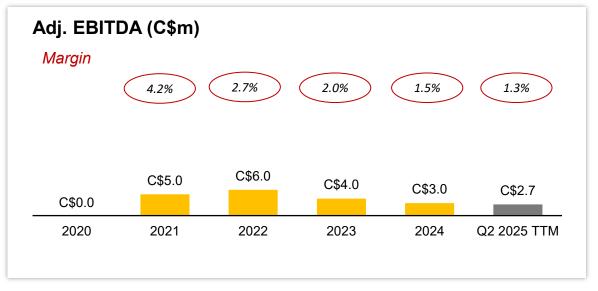
2,700 Customers (US / Mexico) 6,000
Sub-contractor carriers

335¹ Personnel

C\$350bn Industry

40+Station agents





STRATEGIC PRIORITIES: DIVERSITY & DISCIPLINE



AGENDA

1

2

MULLEN GROUP OVERVIEW

KEY INVESTMENT HIGHLIGHTS

KEY INVESTMENT HIGHLIGHTS

1 Leading, defensible and growing market positions in global transportation and logistics



2 Superior resiliency as demonstrated by Mullen's 2024 performance



3 Stable and diversified blue-chip customer base



4 Over 10 years of positive FCF generation highlights superior cross-cycle performance



5 Large, high quality real estate asset base



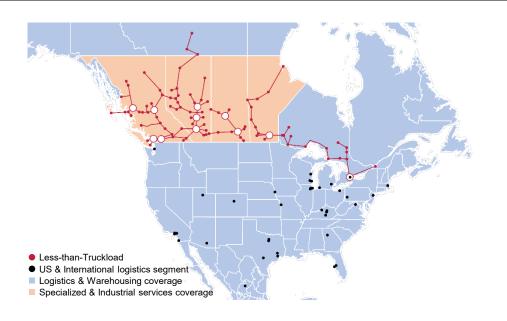
LEADING, DEFENSIBLE AND GROWING MARKET POSITIONS IN NORTH AMERICAN TRANSPORTATION AND LOGISTICS

Less-Than-Truckload

LARGEST FIRST & FINAL MILE NETWORK
IN WESTERN CANADA AND ONTARIO

Specialized & Industrial Services

SUPERIOR PROVIDER OF ENERGY SERVICES TO CANADA'S NATURAL RESOURCES SECTOR



Logistics & Warehousing

ONE OF CANADA'S <u>PREMIER</u> LOGISTICS AND WAREHOUSING COMPANIES SERVING ALL OF NORTH AMERICA

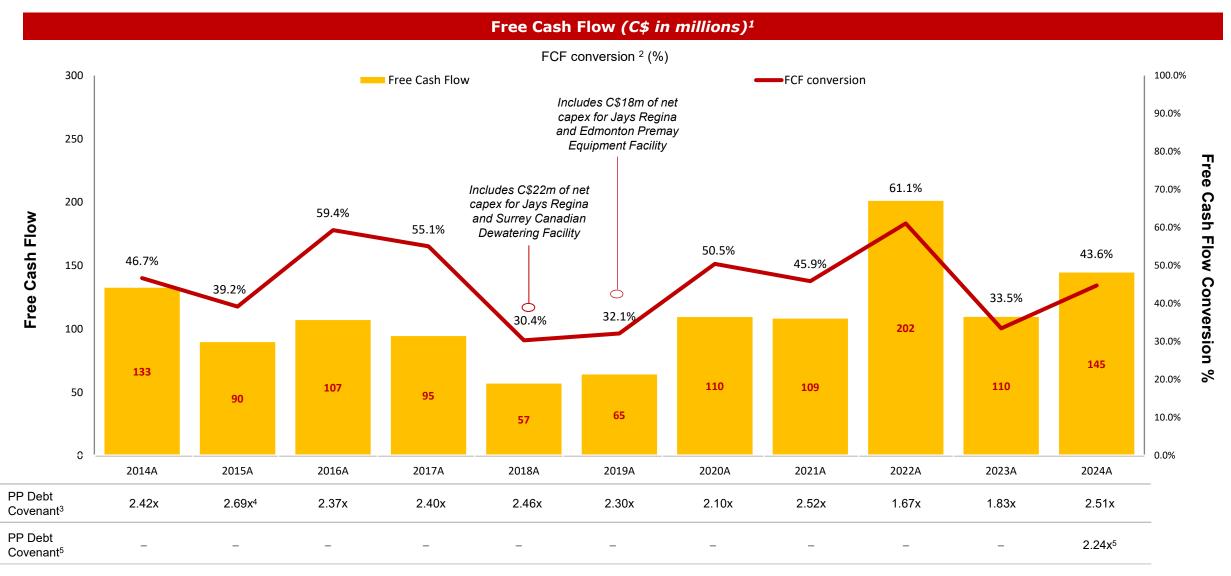
U.S. & International Logistics

NON-ASSET 3PL WITH LEADING EDGE TECHNOLOGY

Increasingly Diversified Transportation Platform



OVER 10 YEARS OF POSITIVE FCF GENERATION HIGHLIGHTS SUPERIOR CROSS-CYCLE PERFORMANCE



Note: ¹ Free Cash calculated as OIBDA less net capital expenditure, cash taxes, cash interest payments and leases; ² FCF conversion calculated as Free Cash / OIBDA; ³ Total net debt to operating cash flow as per our 2014 Private Placement Debt covenant; ⁴ Total net debt to operating cash flow as per our 2024 Private Placement Debt covenant.

LARGE, HIGH QUALITY REAL ESTATE ASSET BASE

Large real estate portfolio with a historical cost of ~C\$673m

Segment	# of Owned Properties	# of Leased Facilities
Less-Than-Truckload	80	58
Logistics and Warehousing	38	58
Specialized and Industrial Services	58	31
US & International Logistics	3	10
Corporate Services	25	2
Total	204	159



STRATEGIC GROWTH & OPERATIONAL EXCELLENCE INITIATIVES



2025
Business Plan:

- Generate consolidated revenue of \$2.2 billion
- Achieve operating earnings of \$350 million
- Maintain dividend
 \$0.84 per share per annum paid monthly at
 \$0.07 per share

Priorities

OPERATIONAL EXCELLENCE

- a) Prioritize margin over market share: work with business units to optimize operations and drive process improvements
- b) Capital investments: \$100 million in new, more efficient operating assets, exclusive of corporate acquisitions
 - \$85 million: Operating capital to invest in and improve our business units
 - \$10 million: Real estate to invest in facilities, land and buildings

PURSUE OPPORTUNISTIC ACQUISITIONS

- Disciplined: opportunities with attractive financial profiles that provide free cash flow with little capital expenditure requirements
- Identify acquisition targets that meet our precision-based acquisition strategy
- Tuck-ins: opportunities that make our existing business units more profitable
- Strategic: opportunities to expand our network

DISCIPLINED LEVERAGE MANAGEMENT

- Continue proven track record of deleveraging across business cycles by prioritizing cash-flow accretive business strategies
- Maintain focus on leading in defensive, recession-resilient end markets supported by favorable long-term tailwinds

4 — INVEST IN TECHNOLOGY

• Continue to focus on enhancing our operating systems with new technology and artificial intelligence to drive productivity

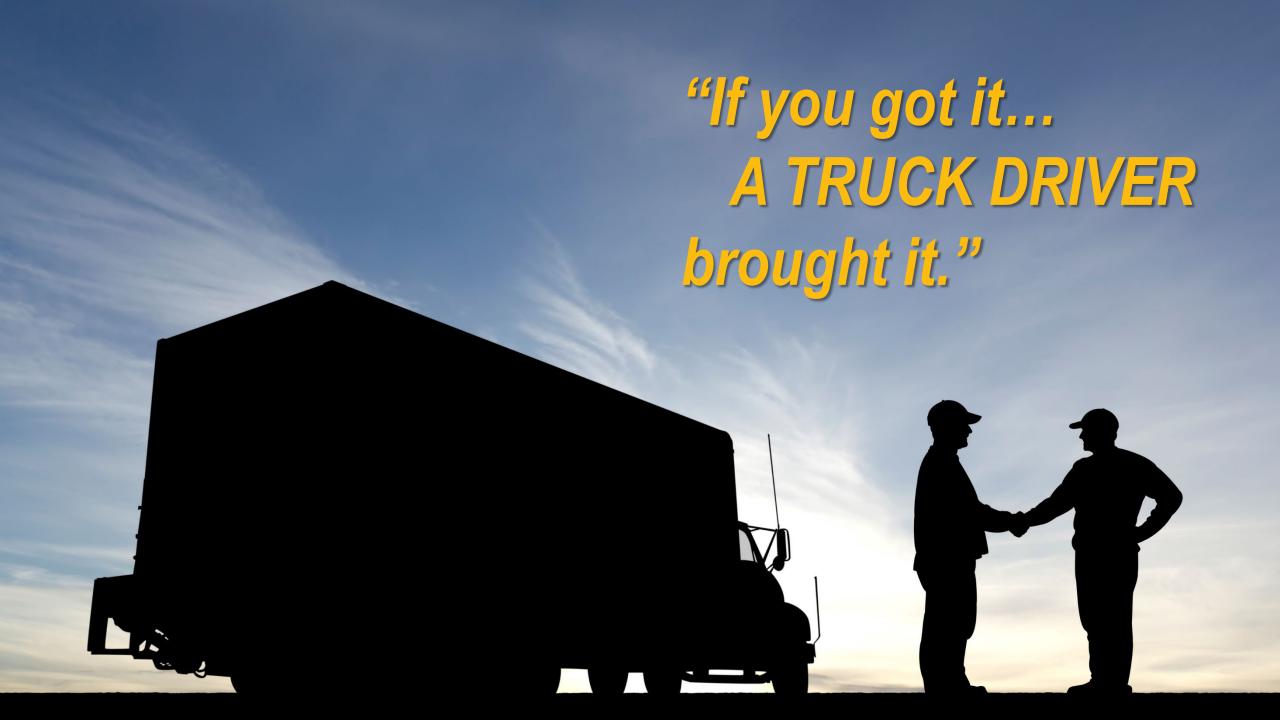
5 — DIVIDENDS

• Use free cash generated in 2025 to maintain our dividend at \$0.07 per share each month or \$0.84 per share on an annualized basis

6 — NORMAL COURSE ISSUER BID ("NCIB")

- Continue to opportunistically repurchase shares in the market
- In March 2025, we obtained approval from the Toronto Stock Exchange to renew our NCIB program

Note: All financial figures in CAD



Appendix – Other Financial Measures, which consist of supplementary financial measures

Supplementary Financial Measures

Supplementary financial measures are financial measures disclosed by a company that (a) are, or are intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of a company, (b) are not disclosed in the financial statements of a company, (c) are not non-IFRS financial measures, and (d) are not non-IFRS ratios. The Corporation has disclosed the following supplementary financial measure.

Operating Margin

Operating margin is a supplementary financial measure and is defined as OIBDA divided by revenue. Management relies on operating margin as a measurement since it provides an indication of our ability to generate an appropriate return as compared to the associated risk and the amount of assets employed within our principal business activities.

Segment Overview

Twelve month periods ended

	June 30, 2025												
(unaudited) (\$ millions)	LTL	L&W	S&I	US 3PL C	orp&Elims	CONS							
OIBDA	132.1	125.7	84.1	2.7	-19.7	324.9							
Revenue	770.7	655.2	453.3	202.2	-12.3	2,069.1							
Operating margin	17.1%	19.2%	18.6%	1.3%	160.2%	15.7%							

Less-Than-Truckload Segment

	Twelve month periods ended										
	December 31										
(unaudited) (\$ millions)	2020	2021	2022	2023	2024	2025					
OIBDA	75	95.9	138.4	130.7	135.4	132.1					
Revenue	443.8	585.3	778.7	770.4	750.4	770.7					
Operating margin	16.9%	16.4%	17.8%	17.0%	18.0%	17.1%					

Logistics & Warehousing Segment

	Tv	Twelve month periods ended									
		December 31									
(unaudited) (\$ millions)	2020	2021	2022	2023	2024	2025					
OIBDA	71.6	86.5	119.1	112	119.9	125.7					
Revenue	362	465.6	609.3	564.9	607	655.2					
Operating margin	19.8%	18.6%	19.5%	19.8%	19.8%	19.2%					

Specialized & Industrial Services Segment

	Twelve month periods ended										
	December 31										
(unaudited) (\$ millions)	2020	2021	2022	2023	2024	2025					
OIBDA	82.4	62	77.5	95.3	84.9	84.1					
Revenue	362	313.4	400.6	468	457.1	453.3					
Operating margin	22.8%	19.8%	19.3%	20.4%	18.6%	18.6%					

U.S. & International Logistics Segment

	Twelve month periods ended										
	December 31										
(unaudited)	2020	2021	2022	2023	2024	2025					
(\$ millions)											
OIBDA	0	4.9	5.7	3.6	2.7	2.7					
Revenue	0	118.2	221.8	198.3	184.5	202.2					
Operating margin	0.0%	4.1%	2.6%	1.8%	1.5%	1.3%					

Appendix – Other Financial Measures, which consist of supplementary financial measures - continued

Net Capital Expenditures

Net capital expenditures are calculated by subtracting the amount of cash received from the sale of property, plant and equipment from the amount of cash used to purchase property, plant and equipment. Management calculates net capital expenditures to evaluate and manage its capital expenditure budget and to assist in allocating capital amongst its Business Units.

Less-Than-Truckload Segment

			TTM June			
(unaudited)	2020	2021	2022	2023	2024	2025
(\$ millions)						
Purchase of property, plant and equipment	25.2	29.0	31.3	49.4	29.1	29.8
Proceeds on sale of property, plant and equipment	-0.8	-2.0	-1.2	-1.7	-1.9	-1.9
Net capital expenditures	24.4	27.0	30.1	47.7	27.1	27.9

Specialized & Industrial Services Segment

(unaudited) (\$ millions) Purchase of property, plant and equipment	Twe		TTM June			
•	2020	Decembe 2021	2022	2023	2024	2025
Purchase of property, plant and equipment	11.4	11.0	11.4	24.3	17.5	13.6
Proceeds on sale of property, plant and equipment	-6.0	-8.2	-6.5	-13.6	-9.5	-16.6
Net capital expenditures	5.4	2.8	4.9	10.7	8.0	-3.0

Logistics & Warehousing Segment

	Twelve mor		TTM			
	Dec	cember 31				June
	2020	2021	2022	2023	2024	2025
(unaudited)						
(\$ millions)						
Purchase of property, plant and equipment	7.7	17.5	22.5	22.4	21.8	18.7
Proceeds on sale of property, plant and equipment	-2.1	-2.2	-36.0	-3.2	-3.2	-2.4
Net capital expenditures	5.6	15.3	-13.5	19.2	18.6	16.3

Free Cash

Free cash is a supplementary financial measure and is calculated as OIBDA less net capital expenditures, cash taxes, cash interest payments and lease payments. Management relies on free cash as a measurement since it provides an indication of our ability to generate an appropriate return as compared to the associated risk and the amount of assets employed within our principal business activities.

		2014 ACT		2015 ACT	2016 ACT	2017 ACT		2018 ACT	2019 ACT		2020 ACT	2021 ACT	2022 ACT		2023 ACT	2024 ACT
REVENUE	\$	1,427.9	\$	1,214.4	\$ 1,035.1	\$ 1,138.5	\$	1,260.8	\$ 1,278.5	\$	1,164.3	\$ 1,477.4	\$ 1,999.5 \$	1,99	94.7	\$ 1,989.3
OIBDA	\$	284.7	\$	229.4	\$ 181.0	\$ 172.1	\$	189.0	\$ 200.9	\$	217.6	\$ 236.4	\$ 329.9 \$	32	28.2	\$ 332.2
NET CAP EX	\$	(69.5)	\$	(65.5)	\$ (14.5)	\$ (19.8)	\$	(87.5)	\$ (68.5)	\$	(50.4)	\$ (47.5)	\$ (32.8) \$	(8	38.8)	\$ (56.3)
INTEREST PAID	\$	(24.4)	\$	(35.2)	\$ (33.5)	\$ (31.3)	\$	(21.5)	\$ (24.0)	\$	(27.4)	\$ (28.3)	\$ (32.7) \$	(3	35.4)	\$ (45.7)
CASH TAXES PAID	\$	(57.9)	\$	(38.6)	\$ (25.6)	\$ (26.1)	\$	(22.7)	\$ (31.7)	\$	(17.4)	\$ (34.6) \$	\$ (39.4) \$	(6	66.2)	\$ (45.4)
LEASE PAYMENTS	\$	-	\$	-	\$ -	\$ -	\$	-	\$ (12.1)	\$	(12.5)	\$ (17.5)	\$ (23.3) \$	(2	28.1)	\$ (39.8)
FREE CASH	* \$	132.9	* \$	90.1	\$ 107.4	\$ 94.9	* \$	57.3	\$ 64.6	* \$	109.9	\$ 108.5	\$ 201.7 👣	10	9.7	\$ 145.0