



INTERIM REPORT

Period Ended March 31, 2013

Q1

Our Life is the Highway™



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HIGHLIGHTS FOR THE QUARTER

REVENUE	OPERATING INCOME	OPERATING MARGIN	EARNINGS PER SHARE	CASH FLOW PER SHARE
\$385.5 million ↓ (2012 - \$426.0 million)	\$87.8 million ↓ (2012 - \$99.1 million)	22.7 % ↓ (2012 - 23.3 %)	\$0.50 ↓ (2012 - \$0.73)	\$0.20 ↓ (2012 - \$0.67)

Performance

- Consolidated revenue down \$40.5 million, or 9.5 percent, to \$385.5 million
- Operating income down 11.4 percent to \$87.8 million
- Operating margin decreased to 22.7 percent from 23.3 percent
- Earnings per share decreased by 31.5 percent to \$0.50

**Core business¹
revenue down by
\$18.7 million or
4.6 percent.**

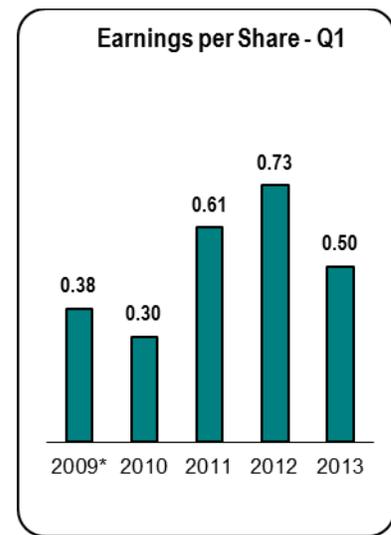
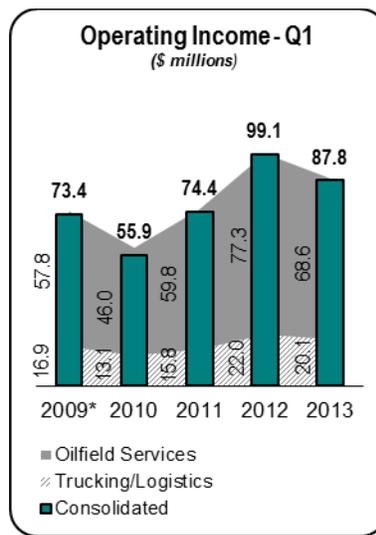
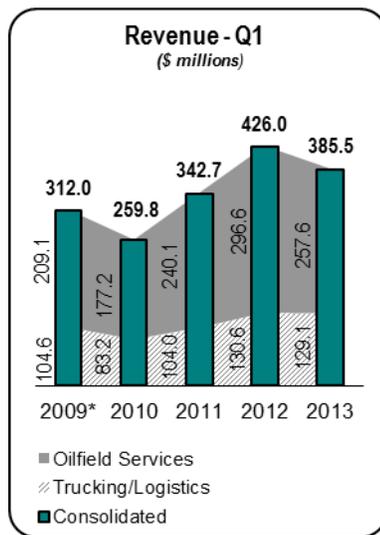
Position

- Working capital: \$263.3 million (includes \$87.6 million of cash and cash equivalents)
- Net debt: \$157.1 million (long-term debt plus the debt component of Debentures less working capital)
- Net debt to trailing twelve months' operating income: 0.56:1

Progress

- Increased annual dividend by 20.0 percent to \$1.20 per annum (\$0.10 declared and paid monthly)
- 2013 capital budget set at \$80.0 million (excludes capital required for land and acquisitions)
- Share price increased by 7.1 percent to \$22.39 per share compared to December 31, 2012
- Return on equity decreased to 21.0 percent as compared to 32.4 percent in 2012

¹Adjusted for revenue and expenses related to the TFT barge system project.



*Prepared in accordance with Canadian GAAP prior to the adoption of IFRS.



Mullen Group Ltd. ("**Mullen Group**" and/or the "**Corporation**") is pleased to report its financial and operating results for the period ended March 31, 2013, with comparisons to the same period last year.

For the three month period ended March 31, 2013, Mullen Group generated consolidated revenue of \$385.5 million and operating income of \$87.8 million. Mullen Group generated net cash from operating activities of \$17.4 million that was used, together with cash from other sources, to pay dividends of \$39.5 million, acquire net property, plant and equipment of \$13.7 million and pay interest obligations of \$3.7 million.

Mullen Group's consolidated revenue of \$385.5 million was a decrease of \$40.5 million or 9.5 percent from the \$426.0 million generated in 2012. The decrease in consolidated revenue was largely attributable to a \$39.0 million decline in revenue experienced by the Oilfield Services segment, of which \$21.8 million related to the non-recurring revenue generated by the design, build and commissioning of the Thin Fine Tailings ("**TFT**") barge system project for a large oil sands operator which was completed in the second quarter of 2012, along with a marginal \$1.5 million decline in revenue recorded by the Trucking/Logistics segment. When factoring out the non-recurring TFT barge system project revenue, Mullen's core business revenue was down \$18.7 million, or 4.6 percent.

The Oilfield Services segment contributed revenue of \$257.6 million, a decrease of \$39.0 million, or 13.1 percent, from the \$296.6 million generated in the prior year period. As previously noted, the majority of the decrease in revenue occurred in Canadian Dewatering L.P., which generated \$21.8 million less revenue as a result of the completion of the non-recurring TFT barge system project. In addition, reduced demand for services by those Operating Entities involved in the transportation of fluids and well servicing, and the reduced demand for rig relocation services contributed to the decline in revenue. These decreases were partially offset by increased revenue recorded by those Operating Entities servicing the pipeline construction industry along with core drilling. The Trucking/Logistics segment contributed revenue of \$129.1 million, which was a marginal decrease of \$1.5 million over the prior year period. This decrease was mainly attributable to decreased demand for over-dimensional and heavy haul freight services.

Mullen Group generated operating income for the period ended March 31, 2013, of \$87.8 million, a decrease of \$11.3 million or 11.4 percent over the \$99.1 million generated in 2012. The decrease in operating income was mainly attributable to the Oilfield Services segment, particularly by those Operating Entities providing fluid hauling and well servicing along with those tied to drilling activity. In addition, the Trucking/Logistics segment recorded a \$1.9 million decrease in operating income which was generally attributable to those Operating Entities providing over-dimensional and multi-modal transportation services. As a percentage of consolidated revenue, operating income decreased slightly to 22.7 percent as compared to 23.3 percent in 2012.

Mullen Group knew coming into this quarter that it would be difficult to top the first quarter of 2012, which was a record in terms of revenue and operating income. Specifically, the completion of the TFT barge system project in the second quarter of 2012 along with the expectation of reduced drilling activity were both known going into the quarter. However, some extreme weather conditions in western Canada combined with bottlenecks in takeaway capacity with some of Mullen Group's customers in the heavy oil plays of Alberta were situations that Mullen Group had little control over. As well, Mullen Group witnessed some competitive pressures in businesses tied to the servicing of wells as a result of decreased drilling and completion activity in western Canada. On a positive note, a number of pipeline construction projects kicked off in the quarter which directly benefited Premay Pipeline Hauling L.P. and should for the foreseeable future, while Treo Drilling Services L.P. once again performed very well recording improvements both in terms of productivity and safety performance. All-in-all the results met Mullen Group's expectations.

In the first quarter of 2013, Mullen Group generated net income of \$44.4 million, or \$0.50 per share, a decrease of \$14.4 million, or 24.5 percent compared to \$58.8 million, or \$0.73 per share in 2012. The \$14.4 million decrease in net income was mainly attributable to the \$11.3 million decrease in operating income and a \$9.6 million negative variance in unrealized foreign exchange. These decreases were somewhat offset by a \$3.5 million positive variance in the fair value of investments and a \$3.1 million decrease in income tax expense. Adjusting Mullen Group's net income and earnings per share to eliminate the impact of unrealized foreign exchange and the change in the fair value of investments during the first quarter of 2013 results in adjusted net income of \$45.4 million and adjusted earnings per share of \$0.52, as compared to \$54.0 million and \$0.67 per share in 2012, respectively. These adjustments more clearly reflect earnings from an operating perspective.

Signed: "Stephen H. Lockwood"

Stephen H. Lockwood,
President and Co-CEO



MULLEN GROUP LTD.

INTERIM REPORT FOR THE THREE MONTH PERIOD ENDED MARCH 31, 2013

FORWARD-LOOKING INFORMATION STATEMENT

This Management's Discussion and Analysis ("**MD&A**"), dated April 24, 2013, reflects management's expectations regarding Mullen Group Ltd.'s ("**Mullen Group**" and/or the "**Corporation**") future growth, financial condition, results of operations, performance, business prospects, strategies and opportunities and contains forward-looking statements and forward-looking information (collectively, "**forward-looking statements**") within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "objective", "will", "should", "believe", "plan", "intend", "ongoing", "estimate", "may", "project" or similar expressions are intended to identify forward-looking statements. More particularly and without limitation, this MD&A contains forward-looking statements within the meaning of applicable Canadian Securities laws relating to:

- Mullen Group's intention to use working capital, the Bank Credit Facility (as hereafter defined on page 23), and the anticipated cash flow from operating activities in 2013 to finance ongoing working capital requirements, dividends declared by the Board of Directors (the "**Board**"), and its 2013 capital expenditures budget referred to under the Capital Resources and Liquidity section beginning on page 20;
- Mullen Group's expectation to allocate the \$80.0 million capital expenditure budget approved by the Board for 2013 on the basis of \$55.0 million to the Oilfield Services segment and \$25.0 million to Trucking/Logistics segment referred to under the Capital Resources and Liquidity section beginning on page 20;
- Mullen Group's expectation for a difficult second quarter, as referred to in the Outlook section on page 33; and
- Mullen Group's belief that its results for the second half of 2013 will outperform the same period in 2012 if certain positive trends continue, as referred to in the Outlook section on page 33.

Readers are cautioned that expectations, estimates, projections and assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise and, as such, undue reliance should not be placed on forward-looking statements. With respect to forward-looking statements contained within this MD&A, Mullen Group has made the assumptions listed below.

- Mullen Group's intention to use working capital, the Bank Credit Facility, and the anticipated cash flow from operating activities in 2013 to finance ongoing working capital requirements, dividends declared by the Board and its 2013 capital expenditures budget is based on the assumption that its access to cash will exceed its expected requirements.
- Mullen Group's expectation of allocating \$55.0 million of capital to the Oilfield Services segment and \$25.0 million of capital to the Trucking/Logistics segment is based on the assumption that its Operating Entities will require capital to acquire new trucks, trailers and specialized equipment to support their ongoing operations.
- Mullen Group's expectation of a difficult second quarter is based on the assumption that the current trend of a stagnant economy will continue. Mullen Group also assumes the slowdown in Canada's oil and natural gas industry will continue due to the ongoing effects of pipeline and infrastructure bottlenecks, uncertain commodity prices and abnormal weather patterns.
- Mullen Group's expectation that results for the second half of 2013 will outperform the same period in 2012 is based on the assumption that the more positive trends, such as the somewhat positive overtone in the equity and commodity markets, will lead to future economic and business prospects.



Although Mullen Group believes that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because Mullen Group can give no assurance that they will prove to be correct.

Forward-looking statements address future events and conditions and, therefore, involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, the risks associated with the service and energy industry in general; ability to access sufficient capital from internal and external sources; failure to obtain required regulatory, securityholder and other approvals as may be required from time to time; and changes in legislation, including but not limited to tax laws and environmental regulations. Accordingly, readers should not place undue reliance on the forward-looking statements contained in this MD&A.

Readers are cautioned that the foregoing list of factors and risks is not exhaustive. Additional information on these and other factors that could affect the operations or financial results of Mullen Group are included in reports on file with applicable securities regulatory authorities and may be accessed through the SEDAR website at www.sedar.com. The forward-looking statements contained in this MD&A are made as of the date hereof and Mullen Group undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless so required by applicable securities law. Mullen Group relies on litigation protection for "forward-looking" statements.

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MANAGEMENT'S DISCUSSION AND ANALYSIS

OVERVIEW

General

This MD&A for the three month period ended March 31, 2013, should be read in conjunction with (i) the audited annual consolidated financial statements of Mullen Group for the fiscal year ended December 31, 2012 (the "**Annual Financial Statements**"), together with the Management's Discussion and Analysis thereon (the "**2012 MD&A**") and (ii) the unaudited condensed interim consolidated financial statements for the three month period ended March 31, 2013, (the "**Interim Financial Statements**"). The Annual Financial Statements, 2012 MD&A and the Interim Financial Statements may be found on SEDAR at www.sedar.com and on Mullen Group's website at www.mullen-group.com. These documents are also available upon request, free of charge, from Mullen Group's Corporate Investor Services group at ir@mullen-group.com. All amounts contained in this MD&A are in Canadian funds unless otherwise indicated.

Summary Description of Business

Mullen Group is a publicly-traded company listed on the Toronto Stock Exchange under the symbol "**MTL**". Mullen Group owns a network of independently operated businesses. Mullen Group is recognized as the largest provider of specialized transportation and related services to the oil and natural gas industry in western Canada and is one of the leading suppliers of trucking and logistics services in Canada – two sectors of the economy in which Mullen Group has strong business relationships and industry leadership. The business of Mullen Group is operated through indirectly wholly-owned companies and limited partnerships (the "**Operating Entities**"). These Operating Entities are divided into two distinct operating segments – Oilfield Services and Trucking/Logistics. The segments are differentiated by the type of service provided, equipment requirements and customer needs. Mullen Group's Corporate Office provides the capital and financial expertise, technology and systems support, shared services and strategic planning for the Operating Entities. In addition, the Corporate Office, through its subsidiary MT Investments Inc. ("**MT**"), owns a network of real estate holdings and facilities that are leased primarily to the Operating Entities. Such properties are leased by MT to the Operating Entities on commercially reasonable terms. The day to day management of the Operating Entities is conducted at the subsidiary level.

As at March 31, 2013, the Oilfield Services segment consisted of 16 Operating Entities, which utilize their highly trained personnel to provide specialized transportation services, drilling, well-servicing and dewatering services to the oil and natural gas industry. These services include transporting of oversize and overweight shipments, drilling rig relocation services, conductor pipe setting, core drilling, casing setting, the transportation, handling, storage and computerized inventory management of oilfield fluids, tubulars and drilling mud, pipe stockpiling and stringing, a broad range of services related to the processing and production of heavy oil, including well servicing and handling, transportation and disposal of fluids, as well as frac support, dredging, water management, dewatering and pond reclamation services.

Oilfield Services segment – Operating Entities:

Brady Oilfield Services L.P.	Panda Tank & Vac Truck Services Inc.
Canadian Dewatering L.P.	Pe Ben Oilfield Services L.P.
Cascade Energy Services L.P. ⁽¹⁾	Premay Equipment L.P.
E-Can Oilfield Services L.P.	Premay Pipeline Hauling L.P.
Formula Powell L.P. ⁽²⁾	R. E. Line Trucking (Coleville) Ltd.
Heavy Crude Hauling L.P.	Spearing Service L.P.
Mullen Oilfield Services L.P.	TREO Drilling Services L.P.
OK Drilling Services L.P.	Withers L.P.

⁽¹⁾ On January 1, 2013, the operations of Polaris Petroleum Ltd. were combined with Cascade Energy Services L.P.

⁽²⁾ On January 1, 2013, the operations of Pro North Oilfield Services were combined with Formula Powell L.P.



As at March 31, 2013, the Trucking/Logistics segment consisted of nine Operating Entities, offering a diversified range of truckload and less-than-truckload ("**LTL**") general freight services to customers in Canada, the United States and Mexico. These services include transporting a wide range of goods including general freight, specialized commodities such as cable, pipe and steel, over-dimensional loads such as heavy equipment, compressors and over-sized goods and dry bulk commodities such as cement and frac sand. In addition, the Trucking/Logistics segment provides logistics, warehousing and distribution, transload and intermodal services primarily in western Canada, as well as the production, excavation and transportation of various aggregate products.

Trucking/Logistics segment – Operating Entities:

Cascade Carriers L.P.	Mullen Trucking L.P.
Grimshaw Trucking L.P.	Payne Transportation L.P.
Hi-Way 9 Group of Companies	Smook Contractors Ltd.
Kleysen Group L.P.	Tenold Transportation Limited Partnership
Mill Creek Motor Freight L.P.	

Accounting Principles

The Interim Financial Statements have been prepared in compliance with International Accounting Standards ("**IAS**") 34 Interim Financial Reporting and do not include all of the information required for full annual financial statements. This MD&A and the Interim Financial Statements were reviewed by Mullen Group's Audit Committee on April 23, 2013, and approved by Mullen Group's Board on April 24, 2013.

Mullen Group reports on certain key financial performance measures that are used by management to evaluate the performance of Mullen Group. These key financial performance measures are not recognized financial terms ("**Non-GAAP Terms**") under Canadian generally accepted accounting principles ("**Canadian GAAP**"). For publicly accountable enterprises, such as Mullen Group, Canadian GAAP is governed by principles based on International Financial Reporting Standards ("**IFRS**") and interpretations of the International Financial Reporting Interpretation Committee ("**IFRIC**"). Management believes these Non-GAAP Terms are useful supplemental measures. These Non-GAAP Terms do not have standardized meanings and may not be comparable to similar measures presented by other entities. Specifically, operating income¹, net income – adjusted¹, earnings per share – adjusted¹, net capital expenditures¹ and net debt¹ are not measures recognized by Canadian GAAP and do not have standardized meanings prescribed by Canadian GAAP. For the reader's reference, the definition, calculation and reconciliation of Non-GAAP Terms are provided in the "**Glossary of Terms and Reconciliation of Non-GAAP Terms**" section of this MD&A. Readers are cautioned that these Non-GAAP Terms should not replace net income, earnings per share, purchases and proceeds on sale of property, plant and equipment and debt as indicators of Canadian GAAP performance. The Annual Financial Statements are presented in Canadian dollars, which is the functional currency of the Corporation and each of its Operating Entities.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



FINANCIAL HIGHLIGHTS

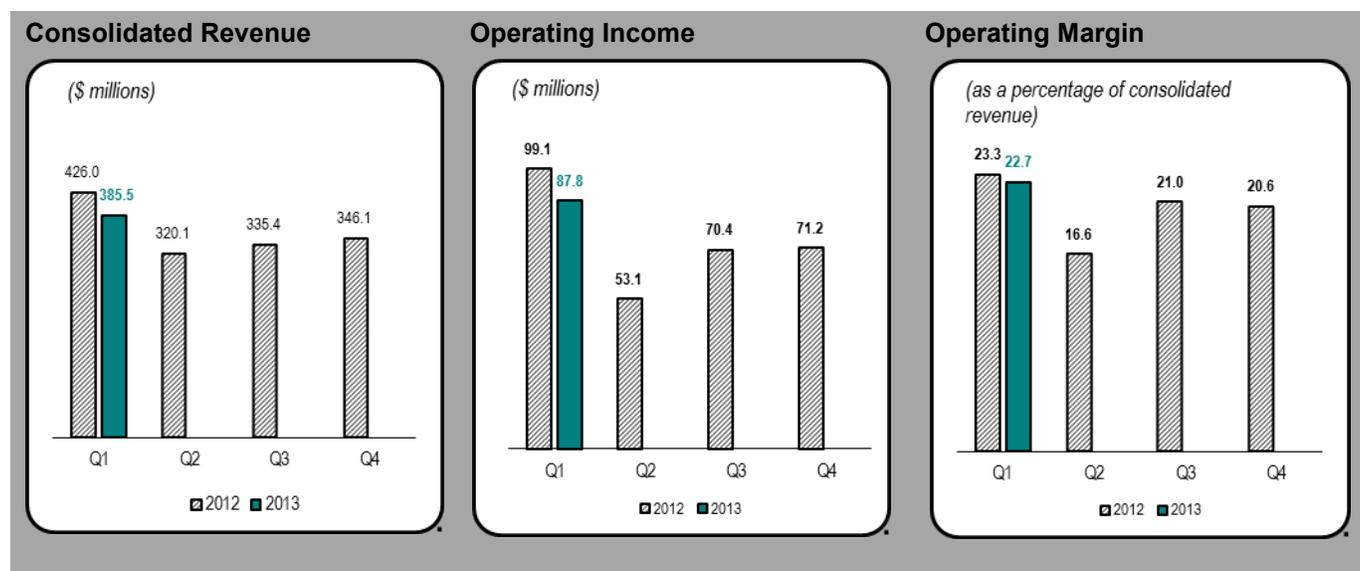
<i>(unaudited)</i> (\$ millions, except share price and per share amounts)	Three month periods ended		
	March 31		
	2013	2012	% Change
Financial Results			
Revenue	\$ 385.5	\$ 426.0	(9.5)
Operating income ⁽¹⁾	87.8	99.1	(11.4)
Unrealized foreign exchange loss (gain)	5.0	(4.6)	(208.7)
Decrease (increase) in fair value of investments	(4.5)	(1.0)	350.0
Net income	44.4	58.8	(24.5)
Net income – adjusted ⁽¹⁾	45.4	54.0	(15.9)
Net cash from operating activities	17.4	54.3	(68.0)
Cash dividends declared to common shareholders	26.5	20.3	30.5
Financial Position			
Long-term debt (includes the current portion thereof and the debt component of Debentures)	\$ 421.2	\$ 497.0	(15.3)
Total assets	1,552.8	1,561.3	(0.5)
Share Information			
Cash dividends declared per Common Share	\$ 0.30	\$ 0.25	20.0
Earnings per share – basic	\$ 0.50	\$ 0.73	(31.5)
Earnings per share – diluted	\$ 0.49	\$ 0.67	(26.9)
Earnings per share – adjusted ⁽¹⁾	\$ 0.52	\$ 0.67	(22.4)
Share price – March 31	\$ 22.39	\$ 20.96	6.8
Other Information			
Net property, plant and equipment additions	\$ 13.7	\$ 15.1	(9.3)

⁽¹⁾ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



CONSOLIDATED FINANCIAL RESULTS – THREE MONTH PERIOD ENDED MARCH 31, 2013

Summary – Trailing Five Quarters



Revenue

Revenue is generated by the Corporation through its Operating Entities. These Operating Entities are divided into two operating segments, namely Oilfield Services and Trucking/Logistics. The Operating Entities utilize a combination of company assets that are either owned by the Operating Entity or leased under long-term operating leases ("**Company Equipment**"), owner operators who provide trucks and/or trailers and work exclusively for the Operating Entity under annual contracts and subcontractors who own their own equipment and are used during times of peak demand (collectively, "**Contractors**").

Q1 Consolidated Revenue						
<i>(unaudited)</i>						
<i>(\$ millions)</i>						
	2013		2012		Change	
	\$	%	\$	%	\$	%
Company	243.5	63.2	275.9	64.8	(32.4)	(11.7)
Contractors	140.7	36.5	148.2	34.8	(7.5)	(5.1)
Other	1.3	0.3	1.9	0.4	(0.6)	(31.6)
Total	385.5	100.0	426.0	100.0	(40.5)	(9.5)

Mullen Group generated consolidated revenue in the first quarter of \$385.5 million. On a year over year comparative basis, revenue decreased by \$40.5 million, or 9.5 percent, most of which was attributable to the Oilfield Services segment. Revenue in the Oilfield Services segment decreased by \$39.0 million, or 13.1 percent, to \$257.6 million as compared to \$296.6 million in the same period one year earlier. This decrease was primarily due to a \$21.8 million reduction in revenue from Canadian Dewatering L.P., which resulted from the completion of the design, build and commissioning of a Thin Fine Tailings ("**TFT**") barge system project for a large oil sands customer during the second quarter of 2012.



Revenue related to Mullen Group's core business decreased by \$18.7 million, or 4.6 percent, from the same period one year earlier. This decrease was due to:

- reduced demand for services by those Operating Entities involved in the transportation of fluids and servicing of wells due to the combination of a generally more competitive operating environment as well as temporary supply-chain disruptions experienced in certain markets; and
- reduced demand for rig relocation services.

The decrease in core business revenue was partially offset by increased revenue experienced by certain Operating Entities tied to the Alberta oil sands, such as core drilling and specialized transportation as well as increased revenue related to pipeline construction projects.

Revenue in the Trucking/Logistics segment decreased marginally by \$1.5 million, or 1.1 percent, to \$129.1 million from \$130.6 million in the same period one year earlier. This \$1.5 million decrease was due to decreased demand for over-dimensional and heavy haul freight services related to the construction of oil sands infrastructure and the mining sector as well as a \$0.3 million decrease in fuel surcharge revenue. The decreases were partially offset by increased demand for most other services within this segment.

Revenue related to Company Equipment decreased by \$32.4 million, or 11.7 percent, to \$243.5 million as compared to \$275.9 million in 2012. The majority of this decrease, specifically \$21.8 million, is directly attributable to the completion of the TFT barge system project. Revenue related to Company Equipment represented 63.2 percent of consolidated revenue in the current period compared to 64.8 percent in 2012. Revenue related to Contractors decreased by \$7.5 million, or 5.1 percent, to \$140.7 million as compared to \$148.2 million in 2012, and represented 36.5 percent of consolidated revenue in the current period as compared to 34.8 percent in 2012.

Direct Operating Expenses

Direct Operating Expenses ("DOE") include two main categories of expenses. The first category of DOE relates to the direct costs incurred to operate and maintain Company Equipment. The major DOE associated with operating Company Equipment are wages, fuel, repairs and maintenance and operating supplies. The other expenses included under DOE – Company mainly consist of operating leases, equipment rent, insurance, taxes, licensing costs and third party costs incurred to generate Company Revenue. The second category of DOE are the costs incurred to hire Contractors, whether owner operators or subcontractors.

Q1 Consolidated Direct Operating Expenses						
<i>(unaudited)</i>						
<i>(\$ millions)</i>						
	2013		2012		Change	
	\$	%*	\$	%*	\$	%
Company						
Wages and benefits	65.7	27.0	68.2	24.7	(2.5)	(3.7)
Fuel	23.4	9.6	24.5	8.9	(1.1)	(4.5)
Repairs and maintenance	31.0	12.7	32.1	11.6	(1.1)	(3.4)
Operating supplies	21.1	8.7	38.3	13.9	(17.2)	(44.9)
Other	10.2	4.2	10.0	3.6	0.2	2.0
	151.4	62.2	173.1	62.7	(21.7)	(12.5)
Contractors	106.7	75.8	112.4	75.8	(5.7)	(5.1)
Total	258.1	67.0	285.5	67.0	(27.4)	(9.6)

*as a percentage of respective Consolidated revenue

DOE were \$258.1 million in the first quarter as compared to \$285.5 million in 2012. The decrease of \$27.4 million, or 9.6 percent, was directly related to the \$40.5 million decrease in consolidated revenue during the quarter. The majority of this reduction, specifically \$19.5 million, is directly attributable to the completion of the TFT barge system project. As a percentage of revenue these expenses remained constant at 67.0 percent.



In 2013 DOE associated with Company Equipment decreased to \$151.4 million from \$173.1 million in 2012. The decrease of \$21.7 million, or 12.5 percent, was directly related to the decrease in Company revenue, most notably from the completion of the TFT barge system project. As a percentage of Company revenue these expenses decreased to 62.2 percent compared to 62.7 percent in 2012. Company expenses as a percentage of Company revenue decreased by 0.5 percent. This decrease primarily resulted from:

- The absence of the lower margin revenue that was associated with the TFT barge system project. This project consumed \$19.5 million of operating supplies in 2012 as compared to no operating supplies in 2013.
- The increased margin resulting from the completion of the TFT barge system project was mostly offset by a combination of a generally more competitive environment in the Oilfield Services segment and lower demand for over-dimensional and heavy haul freight services in the Trucking/Logistics segment.

DOE Contractors expense in the first quarter decreased by \$5.7 million to \$106.7 million as compared to \$112.4 million in 2012, due to the \$7.5 million decrease in Contract revenue. As a percentage of Contractors revenue DOE Contractors expense remained stable at 75.8 percent.

Selling and Administrative Expenses

Selling and Administrative ("S&A") expenses include salaries, employee profit share and other administrative expenses incurred to support the operations of Mullen Group and its Operating Entities.

Q1 Consolidated Selling and Administrative Expenses						
<i>(unaudited)</i> (\$ millions)	2013		2012		Change	
	\$	%*	\$	%*	\$	%
	Wages and benefits	20.2	5.2	19.5	4.6	0.7
Communications, utilities and general supplies	9.5	2.5	9.9	2.3	(0.4)	(4.0)
Profit share	6.4	1.7	7.8	1.8	(1.4)	(17.9)
Foreign exchange	(0.4)	(0.1)	0.5	0.1	(0.9)	(180.0)
Stock-based compensation	0.6	0.2	0.6	0.2	—	—
Rent and other	3.3	0.8	3.1	0.7	0.2	6.5
Total	39.6	10.3	41.4	9.7	(1.8)	(4.3)

*as a percentage of Consolidated revenue

S&A expenses were \$39.6 million in the first quarter of 2013 as compared to \$41.4 million in 2012. The decrease of \$1.8 million was mainly attributable to a \$1.4 million reduction in profit share expense, which resulted from lower profits being generated in certain Operating Entities and a \$0.9 million positive variance in foreign exchange. These decreases were somewhat offset by a \$0.7 million increase in wage expenses. As a result, S&A expenses as a percentage of consolidated revenue increased by 0.6 percent to 10.3 percent in comparison to 9.7 percent in 2012, primarily due to the overall fixed nature of these expenses relative to the \$40.5 million decrease in consolidated revenue.



Operating Income

Operating income¹ is net income before depreciation on property, plant and equipment, amortization on intangible assets, finance costs, unrealized foreign exchange gains and losses, other (income) expense and income taxes.

Q1 Consolidated Operating Income (unaudited) (\$ millions)	2013		2012		Change	
	\$	%	\$	%	\$	%
	Oilfield Services	68.6	78.1	77.3	78.0	(8.7)
Trucking/Logistics	20.1	22.9	22.0	22.2	(1.9)	(8.6)
Corporate	(0.9)	(1.0)	(0.2)	(0.2)	(0.7)	350.0
Total	87.8	100.0	99.1	100.0	(11.3)	(11.4)

⁽¹⁾Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

Operating income¹ for the first quarter decreased to \$87.8 million, or 11.4 percent, compared to \$99.1 million generated in the same period last year. The decrease of \$11.3 million resulted from an \$8.7 million decrease in the Oilfield Services segment and a \$1.9 million decrease in the Trucking/Logistics segment. Corporate costs rose by \$0.7 million on a year over year basis. As a percentage of revenue, operating income¹ decreased slightly to 22.7 percent as compared to 23.3 percent in 2012, primarily due to the decreased operating margin generated by the Trucking/Logistics segment.

Depreciation on Property, Plant and Equipment

Depreciation on property, plant and equipment for the three month period ended March 31, 2013, increased by \$1.4 million to \$16.7 million from \$15.3 million in 2012. Depreciation in the Oilfield Services segment increased by \$0.9 million due to the capital expenditures made by those Operating Entities involved in the transportation of fluids and the servicing of wells as well as acquiring additional specialized equipment to service the demand within Alberta's oil sands. Somewhat offsetting these increases was a decrease in depreciation due to the sale of older assets by certain Operating Entities combined with the Corporation's declining balance method of depreciation. Depreciation in the Trucking/Logistics segment increased by \$0.4 million due to the capital expenditures made by the Operating Entities within this segment. Depreciation in the Corporate Office increased slightly on a year over year basis primarily as a result of capital expenditures related to facilities.

Amortization on Intangible Assets

Intangible assets are acquired on acquisitions and are mainly comprised of customer relationship values and non-competition agreements, which are amortized over their estimated life from the date of acquisition. For the three month period ended March 31, 2013, amortization on intangible assets remained consistent at \$4.6 million. The decrease, which resulted from the reduction in amortization recorded on certain Operating Entities' intangible assets that have become fully amortized, was offset by the additional amortization recorded on the intangible assets associated with the acquisition of Bernie's Hot Oil Service Ltd.

Finance Costs

Finance costs mainly consist of:

- interest expense on financial liabilities, including:
 - the U.S. \$100.0 million of Series A Notes, U.S. \$50.0 million of Series B Notes, CDN. \$70.0 million of Series C Notes, CDN. \$70.0 million of Series D Notes, U.S. \$85.0 million of Series E Notes, and CDN. \$20.0 million of Series F Notes (collectively, the "**Private Placement Debt**");

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



- the convertible unsecured subordinated debentures (the "**Debentures**"), which were issued on May 1, 2009;
- various financing loans that are secured by specific operating equipment, land and buildings (collectively, the "**Various Financing Loans**"); and
- accretion expense on debt;
- less any interest income generated from cash and cash equivalents.

Finance costs for the three month period ended March 31, 2013, decreased by \$1.9 million to \$6.8 million from \$8.7 million in 2012. This decrease was mainly attributable to lower interest expense being recorded on the Debentures due to conversions.

Unrealized Foreign Exchange (Gain) Loss

<i>(unaudited)</i> (\$ millions, except exchange rate amount)	Exchange Rate		U.S. \$ Debt		CDN \$ Equivalent			
	2013	2012			2013	2012		
Beginning – January 1	0.9949	1.0170	\$	235.0	\$	233.8	\$	239.0
Ending – March 31	1.0160	0.9975	\$	235.0		238.8		234.4
Unrealized foreign exchange loss (gain)					\$	5.0	\$	(4.6)

For the three month period ended March 31, 2013, Mullen Group recorded an unrealized foreign exchange loss of \$5.0 million. This was due to the impact of the change over the quarter in the value of the CDN. dollar relative to the U.S. dollar on the Corporation's \$235.0 million of U.S. dollar denominated debt. In the first quarter of 2012, Mullen Group recorded an unrealized foreign exchange gain of \$4.6 million related to the Corporation's \$235.0 million of U.S. dollar denominated debt. This resulted in a \$9.6 million year over year negative variance in unrealized foreign exchange.

Other (Income) Expense

Other (income) expense consists of the change in fair value of investments, the gain or loss on sale of property, plant and equipment and earnings from equity investments. Other income for the three month period ended March 31, 2013, was \$5.4 million, a \$2.9 million positive variance from the \$2.5 million of other income recorded in 2012. The \$2.9 million positive variance was due to the factors set forth below.

Change in Fair Value of Investments. Mullen Group periodically invests in certain private and public corporations. For the three month period ended March 31, 2013, Mullen Group recorded an increase in the fair value of investments of \$4.5 million compared to a \$1.0 million increase in the same period of 2012. There were no investments purchased or sold in either the first quarter of 2013 or 2012.

Gain or loss on Sale of Property, Plant and Equipment. For the three month period ended March 31, 2013, Mullen Group recognized a gain of \$0.6 million on sale of property, plant and equipment on total consolidated proceeds on sale of \$2.6 million compared to a \$1.5 million gain on sale of property, plant and equipment on total consolidated proceeds on sale of \$6.2 million for the same period in 2012. The \$0.6 million gain on sale of property, plant and equipment in 2013 mainly consisted of the sale of older assets by Operating Entities within the Oilfield Services segment. The \$1.5 million gain on sale of property, plant and equipment in 2012 related mainly to the sale of underutilized land by the Corporate Office.

Earnings from Equity Investment. For the three month period ended March 31, 2013, Mullen Group recognized \$0.3 million of earnings from an equity investment. There was no equity investment in 2012. On January 1, 2013, Mullen Group entered into an unanimous shareholders agreement and an asset purchase agreement whereby it sold certain operating assets to Canol Oilfield Services Inc. ("**Canol**") in exchange for a \$1.2 million promissory note and a 45.0 percent equity interest in Canol. Canol is an oilfield transportation company headquartered in Norman Wells, Northwest Territories and is strategically located in the Canol Shale Oil Region. Mullen Group indirectly acquired an equity interest in Canol as part of its strategy to invest in the energy sector.



Income Taxes

<i>(unaudited)</i> (\$ millions)	Three month periods ended March 31	
	2013	2012
Income before income taxes	\$ 60.1	\$ 77.6
Combined statutory tax rate	25%	25%
Expected income tax	15.0	19.4
Add (deduct):		
Non-taxable portion of unrealized foreign exchange loss (gain)	0.6	(0.6)
Non-taxable portion of the change in fair value of investments	(0.6)	(0.1)
Stock-based compensation expense	0.2	0.2
Other	0.5	(0.1)
Income tax expense	\$ 15.7	\$ 18.8

For the three month period ended March 31, 2013, Mullen Group recorded income tax expense of \$15.7 million compared to \$18.8 million for the same period in 2012. The decrease of \$3.1 million was mainly attributable to the lower amount of income generated in 2013 compared to 2012.

Net Income

<i>(unaudited)</i> (\$ millions, except share and per share amounts)	Three month periods ended March 31		
	2013	2012	% Change
Net income	\$ 44.4	\$ 58.8	(24.5)
Weighted average number of Common Shares outstanding	88,105,667	80,987,996	8.8
Earnings per share – basic	\$ 0.50	\$ 0.73	(31.5)

Net income for the three month period ended March 31, 2013, decreased by \$14.4 million to \$44.4 million from \$58.8 million in 2012. This decrease in net income was mainly attributable to a \$9.6 million year over year negative variance in unrealized foreign exchange and an \$11.3 million decrease in operating income¹.

Other factors contributing to the decrease in net income included:

- a \$1.4 million increase in depreciation on property, plant and equipment; and
- a \$0.9 million decrease in gain on sale of property, plant and equipment.

These factors were somewhat offset by the following items that increased net income:

- a \$3.5 million positive variance in the fair value of investments;
- a \$3.1 million decrease in income tax expense; and
- a \$1.9 million decrease in finance costs.

The weighted average number of Common Shares outstanding increased on a year over year basis from 80,987,996 to 88,105,667 due to the issuance of Common Shares by virtue of the conversion of Debentures and from the exercise of stock options. This increase, along with the year over year decrease in net income, resulted in basic earnings per share decreasing to \$0.50 compared to \$0.73 in 2012.

¹ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



Net Income – Adjusted and Earnings per Share – Adjusted

The following chart illustrates net income and basic earnings per share before considering the impact of both unrealized foreign exchange gain or loss and the change in fair value of investments. Net income and basic earnings per share have been adjusted to reflect earnings from a strictly operating perspective.

<i>(unaudited)</i> (\$ millions, except share and per share amounts)	Three month periods ended March 31	
	2013	2012
Income before income taxes	\$ 60.1	\$ 77.6
Add (deduct):		
Unrealized foreign exchange loss (gain)	5.0	(4.6)
Change in fair value of investments	(4.5)	(1.0)
Income before income taxes – adjusted	60.6	72.0
Income tax rate	25%	25%
Computed expected income tax expense	(15.2)	(18.0)
Net income – adjusted ⁽¹⁾	45.4	54.0
Weighted average number of Common Shares outstanding – basic	88,105,667	80,987,996
Earnings per share – adjusted ⁽¹⁾	\$ 0.52	\$ 0.67

⁽¹⁾ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

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**SEGMENTED INFORMATION –
THREE MONTH PERIOD ENDED MARCH 31, 2013**

Three month period ended March 31, 2013 (unaudited) (\$ millions)	Oilfield Services	Trucking /Logistics	Corporate and intersegment eliminations	Total
	\$	\$	\$	\$
Revenue	257.6	129.1	(1.2)	385.5
Direct operating expenses	165.9	95.2	(3.0)	258.1
Selling and administrative expenses	23.1	13.8	2.7	39.6
Operating income ⁽¹⁾	68.6	20.1	(0.9)	87.8

⁽¹⁾Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

Three month period ended March 31, 2012 (unaudited) (\$ millions)	Oilfield Services	Trucking /Logistics	Corporate and intersegment eliminations	Total
	\$	\$	\$	\$
Revenue	296.6	130.6	(1.2)	426.0
Direct operating expenses	194.4	94.2	(3.1)	285.5
Selling and administrative expenses	24.9	14.4	2.1	41.4
Operating income ⁽¹⁾	77.3	22.0	(0.2)	99.1

⁽¹⁾Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

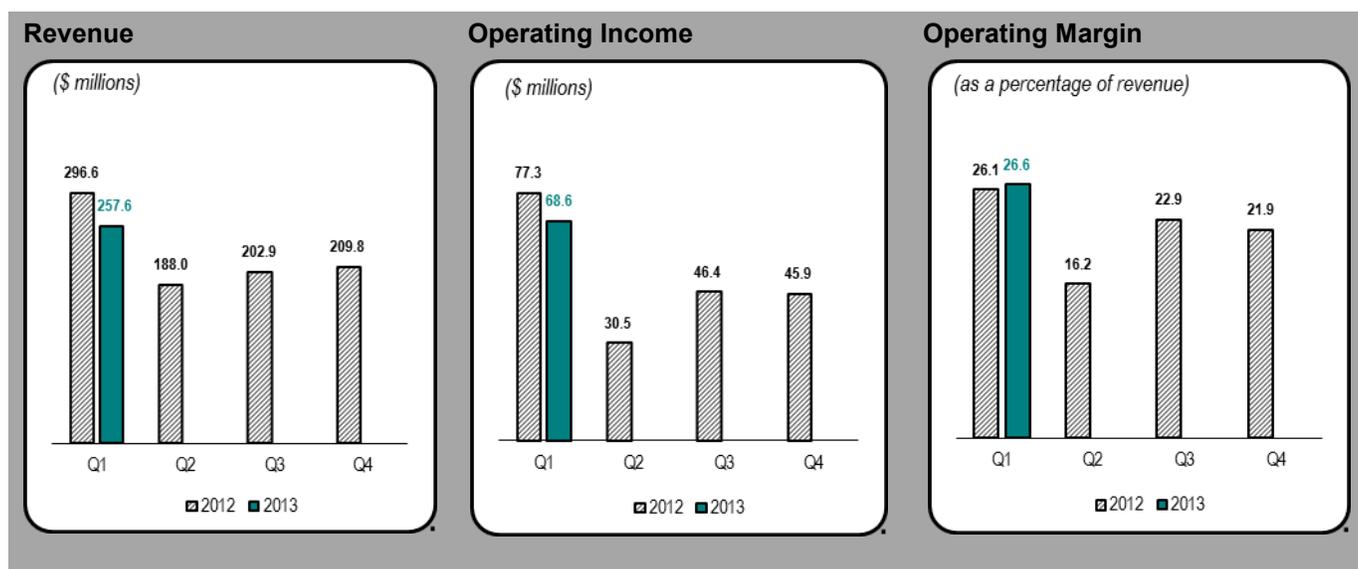
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OILFIELD SERVICES SEGMENT

Mullen Group provides the energy sector in northern and western Canada with a wide range of services related to the drilling for oil and natural gas, oil and natural gas production, oil sands infrastructure development and capital projects. At March 31, 2013, the Oilfield Services segment was comprised of 16 Operating Entities, utilizing both Company Equipment and Contractors. On January 1, 2013, the operations of Polaris Petroleum Ltd. were combined with Cascade Energy Services L.P. and the operations of Pro North Oilfield Services were combined with Formula Powell L.P. A more detailed description of each of these Operating Entities is set forth in the notes to the Annual Financial Statements and Mullen Group's Annual Information Form, both of which are dated February 20, 2013, and are available on SEDAR at www.sedar.com, Mullen Group's website at www.mullen-group.com or on request, free of charge, from Mullen Group's Corporate Investor Services group at ir@mullen-group.com.

Summary – Trailing Five Quarters



Revenue

Q1 Revenue – Oilfield Services						
<i>(unaudited)</i>						
<i>(\$ millions)</i>						
	2013		2012		Change	
	\$	%	\$	%	\$	%
Company	182.4	70.8	213.1	71.9	(30.7)	(14.4)
Contractors	74.3	28.8	82.2	27.7	(7.9)	(9.6)
Other	0.9	0.4	1.3	0.4	(0.4)	(30.8)
Total	257.6	100.0	296.6	100.0	(39.0)	(13.1)

The Oilfield Services segment generated 66.6 percent of pre-consolidated revenue for the first quarter as compared to 69.4 percent in 2012. Revenue in this segment was \$257.6 million, a decrease of \$39.0 million, or 13.1 percent, over the prior year period. This decrease was primarily due to the following three factors:

- the completion of the TFT barge system project, which represents approximately 56.0 percent of the overall decline;
- the challenging operating environment in western Canada resulting from the combination of competitive pricing, pipeline and infrastructure bottlenecks and weather related issues; and
- a reduction in drilling activity in western Canada.



Industry statistics indicate that the average active rig count was 496 rigs during the quarter as compared to 540 rigs in 2012, a decrease of 44 rigs or 8.2 percent. In addition, total wells drilled and length of metres drilled within such wells did not change significantly year over year. Total wells completed in 2013 increased by 3.7 percent to 3,763 wells drilled in the period as compared to 3,629 wells drilled in 2012. The length of metres drilled within such wells also increased by 3.7 percent during the period to 7.54 million metres as compared to 7.27 million metres in 2012.

Specific factors affecting the Oilfield Services segment's revenue in the quarter were:

- a \$21.8 million decrease in revenue experienced by Canadian Dewatering L.P. due to the completion of the design, build and commissioning of the TFT barge system project for a large oil sands customer during the second quarter of 2012;
- a \$16.7 million decrease in revenue generated by those Operating Entities involved in the transportation of fluids and servicing of wells due to a generally more competitive pricing environment, a decline in drilling activity in western Canada and temporary supply-chain disruptions, such as oil processing facilities shutdowns, short-term oil well shut-ins and extreme winter weather, occurring in western Canada;
- a \$6.2 million decrease in revenue generated by those Operating Entities providing drilling related services primarily due to a decrease in demand for rig relocation services;
- a \$4.3 million increase in revenue generated by those Operating Entities providing services to the oil sands and pipeline construction projects; and
- a \$1.6 million increase in revenue generated by those Operating Entities providing drilling services including core drilling for the oil sands.

Direct Operating Expenses

Q1 Direct Operating Expenses – Oilfield Services						
<i>(unaudited)</i>						
<i>(\$ millions)</i>						
	2013		2012		Change	
	\$	%*	\$	%*	\$	%
Company						
Wages and benefits	49.3	27.0	52.0	24.4	(2.7)	(5.2)
Fuel	15.6	8.6	16.7	7.8	(1.1)	(6.6)
Repairs and maintenance	22.6	12.4	23.7	11.1	(1.1)	(4.6)
Operating supplies	15.0	8.2	33.0	15.5	(18.0)	(54.5)
Other	6.9	3.8	6.7	3.2	0.2	3.0
	109.4	60.0	132.1	62.0	(22.7)	(17.2)
Contractors	56.5	76.0	62.3	75.8	(5.8)	(9.3)
Total	165.9	64.4	194.4	65.5	(28.5)	(14.7)

*as a percentage of respective Oilfield Services revenue

DOE were \$165.9 million in the first quarter as compared to \$194.4 million in 2012. The decrease of \$28.5 million, or 14.7 percent, was directly related to the decrease in segment revenue during the quarter. As a percentage of revenue these expenses decreased by 1.1 percent to 64.4 percent compared to 65.5 percent in 2012.



In 2013 DOE associated with Company Equipment decreased to \$109.4 million from \$132.1 million in 2012. The decrease of \$22.7 million, or 17.2 percent, was directly related to the decrease in Company revenue. As a percentage of Company revenue these expenses decreased to 60.0 percent compared to 62.0 percent in 2012. Company expenses as a percentage of Company revenue decreased by 2.0 percent. This primarily resulted from:

- The absence of the lower margin revenue that was associated with the TFT barge system project. This project consumed \$19.5 million of operating supplies in the comparative period.
- The increased margin resulting from the completion of this project was mostly offset by the generally more competitive environment that affected the Operating Entities involved in the transportation of fluids and servicing of wells in particular.

DOE Contractors expense in the first quarter decreased by \$5.8 million to \$56.5 million as compared to \$62.3 million in 2012. However, as a percentage of Contractors revenue, DOE Contractors expense increased slightly to 76.0 percent as compared to 75.8 percent in 2012.

Selling and Administrative Expenses

Q1 Selling and Administrative Expenses – Oilfield Services						
(unaudited) (\$ millions)	2013		2012		Change	
	\$	%*	\$	%*	\$	%
Wages and benefits	10.8	4.2	10.9	3.7	(0.1)	(0.9)
Communications, utilities and general supplies	5.5	2.1	6.0	2.0	(0.5)	(8.3)
Profit share	4.8	1.9	5.9	2.0	(1.1)	(18.6)
Rent and other	2.0	0.8	2.1	0.7	(0.1)	(4.8)
Total	23.1	9.0	24.9	8.4	(1.8)	(7.2)

*as a percentage of total Oilfield Services revenue

S&A expenses were \$23.1 million in the first quarter of 2013 as compared to \$24.9 million in 2012. The decrease of \$1.8 million was mainly attributable to a \$1.1 million reduction in profit share expense, which resulted from lower profits being generated in certain Operating Entities. S&A expenses as a percentage of segment revenue increased by 0.6 percent to 9.0 percent in comparison to 8.4 percent in 2012, primarily due to the overall fixed nature of these expenses relative to the \$39.0 million decrease in segment revenue.

Operating Income

Operating income¹ in the first quarter decreased 11.3 percent to \$68.6 million. The \$8.7 million year over year decrease can primarily be attributed to the net effect of the following:

- a \$7.6 million decrease in those Operating Entities involved in the transportation of fluids and servicing of wells;
- a \$4.1 million decrease from Operating Entities tied to drilling related activity, primarily rig relocation services;
- a \$2.3 million decrease due to the completion of the TFT barge system project;
- a \$4.4 million increase relating to those Operating Entities leveraged to the oil sands and pipeline construction projects; and
- a \$1.0 million increase from Operating Entities providing drilling services, including core drilling services.

Operating income¹ represented as a percentage of revenue, increased to 26.6 percent in the first quarter from 26.1 percent in 2012. The 0.5 percent increase in operating margin was primarily due to the completion of the lower margin TFT barge system project.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



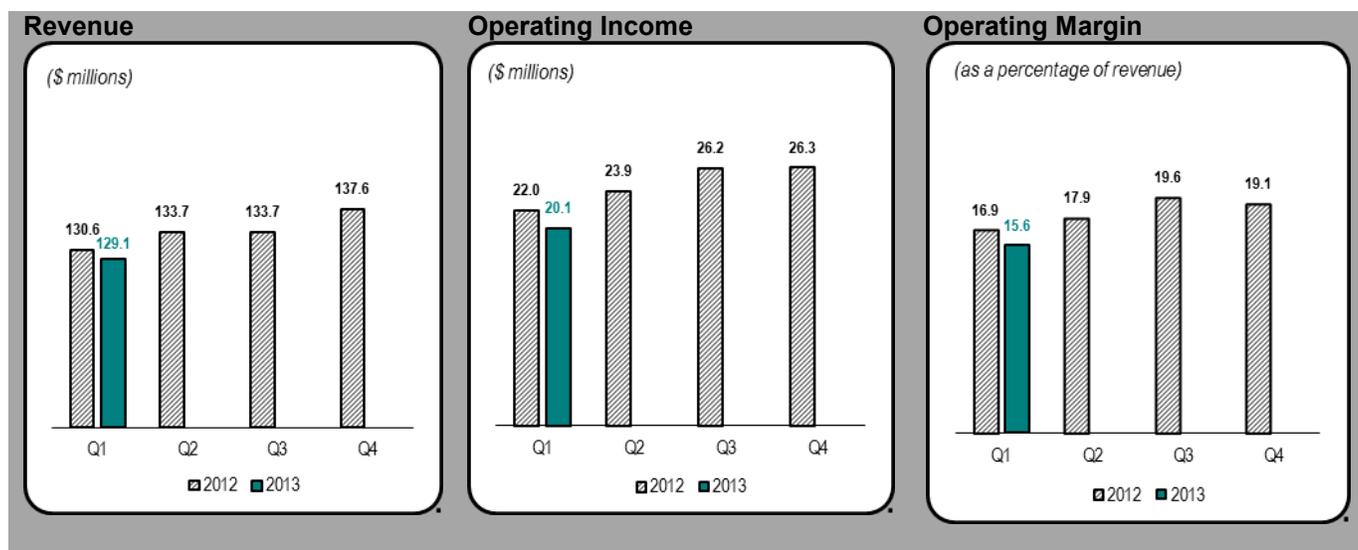
Capital Expenditures

For the three month period ended March 31, 2013, net capital expenditures¹ in the Oilfield Services segment decreased by \$0.6 million to \$10.1 million from \$10.7 million in 2012. The Oilfield Services segment had gross capital expenditures of \$12.8 million and dispositions of \$2.7 million for net capital expenditures¹ of \$10.1 million in 2013. Gross capital expenditures mainly consisted of additional equipment for those Operating Entities involved in the transportation of fluids and the servicing of wells as well as acquiring specialized equipment to service the demand within Alberta's oil sands. The majority of the dispositions related to the sale of older trucks and trailers. In 2012 gross capital expenditures were \$13.4 million and dispositions were \$2.7 million for net capital expenditures¹ of \$10.7 million.

TRUCKING/LOGISTICS SEGMENT

The transportation and distribution of freight is a multi-billion dollar business in Canada and is generally described as both highly competitive and fragmented. The Trucking/Logistics segment provides a wide range of trucking and logistics services in Canada, as well as to and from the continental U.S. and Mexico. At March 31, 2013, the Trucking/Logistics segment was comprised of nine Operating Entities, utilizing both Company Equipment and Contractors. A more detailed description of each of these Operating Entities is set forth in the notes to the Annual Financial Statements and Mullen Group's Annual Information Form, both of which are dated February 20, 2013, and are available on SEDAR at www.sedar.com, Mullen Group's website at www.mullen-group.com or on request, free of charge, from Mullen Group's Corporate Investor Services group at ir@mullen-group.com.

Summary – Trailing Five Quarters



Revenue

Q1 Revenue – Trucking/Logistics						
<i>(unaudited)</i>						
<i>(\$ millions)</i>						
	2013		2012		Change	
	\$	%	\$	%	\$	%
Company	61.1	47.3	62.9	48.2	(1.8)	(2.9)
Contractors	67.8	52.5	67.3	51.5	0.5	0.7
Other	0.2	0.2	0.4	0.3	(0.2)	(50.0)
Total	129.1	100.0	130.6	100.0	(1.5)	(1.1)

¹ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



The Trucking/Logistics segment generated 33.4 percent of pre-consolidated revenue for the first quarter as compared to 30.6 percent in 2012. Revenue in this segment decreased by 1.1 percent to \$129.1 million as compared to \$130.6 million in 2012. This \$1.5 million decrease was primarily due to lower demand for over-dimensional and heavy haul freight services, as well as a reduction in fuel surcharge revenue that decreased to \$13.7 million as compared to \$14.0 million in 2012. These decreases were partially offset by increased demand for other services within this segment.

Direct Operating Expenses

Q1 Direct Operating Expenses – Trucking/Logistics (unaudited) (\$ millions)						
	2013		2012		Change	
	\$	%*	\$	%*	\$	%
Company						
Wages and benefits	16.4	26.8	16.2	25.8	0.2	1.2
Fuel	7.8	12.8	7.7	12.2	0.1	1.3
Repairs and maintenance	8.4	13.7	8.4	13.4	—	—
Operating supplies	6.2	10.1	5.3	8.4	0.9	17.0
Other	4.8	8.0	5.3	8.4	(0.5)	(9.4)
	43.6	71.4	42.9	68.2	0.7	1.6
Contractors	51.6	76.1	51.3	76.2	0.3	0.6
Total	95.2	73.7	94.2	72.1	1.0	1.1

*as a percentage of respective Trucking/Logistics revenue

DOE in the first quarter were \$95.2 million as compared to \$94.2 million in 2012. The increase of \$1.0 million, or 1.1 percent, was due to higher DOE expenses associated with both Company Equipment and Contractors. As a percentage of revenue, these expenses increased to 73.7 percent from 72.1 percent in 2012, due to higher costs associated with operating Company Equipment.

DOE related to Company Equipment increased by \$0.7 million to \$43.6 million from \$42.9 million, primarily due to a \$0.9 million increase in operating supplies. In terms of a percentage of revenue, DOE Company increased to 71.4 percent as compared to 68.2 percent in 2012. This 3.2 percent increase as a percentage of Company revenue was due to the combination of the following:

- operating supplies that increased by 1.7 percent of Company revenue to 10.1 percent, or \$6.2 million as compared to 8.4 percent or \$5.3 million in 2012, mainly due to an increase in sale of industrial products;
- wages and benefit expenses that increased by 1.0 percent to 26.8 percent of Company revenue, or \$16.4 million as compared to 25.8 percent or \$16.2 million in 2012, due to wage increases in certain Operating Entities to continue to remain competitive;
- fuel expenses that increased by 0.6 percent of Company revenue to 12.8 percent, or \$7.8 million as compared to 12.2 percent or \$7.7 million in 2012, due to the combination of a rise in diesel fuel prices and the decrease in fuel surcharge revenue; and
- other expenses that decreased by 0.4 percent to 8.0 percent of Company revenue, or \$4.8 million as compared to 8.4 percent or \$5.3 million in 2012, as a result of on-going efforts to reduce costs.

DOE Contractors expense in the first quarter increased by \$0.3 million to \$51.6 million as compared to \$51.3 million in 2012. However, as a percentage of Contractors revenue, DOE Contractors expense decreased slightly to 76.1 percent as compared to 76.2 percent in 2012.



Selling and Administrative Expenses

Q1 Selling and Administrative Expenses – Trucking/Logistics						
(unaudited) (\$ millions)	2013		2012		Change	
	\$	%*	\$	%*	\$	%
Wages and benefits	8.1	6.3	8.1	6.2	—	—
Communications, utilities and general supplies	3.6	2.8	3.5	2.7	0.1	2.9
Profit share	1.6	1.2	2.0	1.5	(0.4)	(20.0)
Foreign exchange	(0.2)	(0.2)	0.2	0.1	(0.4)	(200.0)
Rent and other	0.7	0.6	0.6	0.5	0.1	16.7
Total	13.8	10.7	14.4	11.0	(0.6)	(4.2)

*as a percentage of total Trucking/Logistics revenue

S&A expenses were \$13.8 million in the first quarter of 2013 as compared to \$14.4 million in 2012. The decrease of \$0.6 million was primarily due to a \$0.4 million year over year positive variance in foreign exchange and a \$0.4 million reduction in profit share expense, which resulted from lower profits being generated in most Operating Entities. The decreases were partially offset by slight increases in some other S&A expenses. S&A expenses as a percentage of segment revenue decreased by 0.3 percent to 10.7 percent in comparison to 11.0 percent in 2012.

Operating Income

Operating income¹ for the first quarter decreased by \$1.9 million, or 8.6 percent, to \$20.1 million compared to \$22.0 million generated in the same period last year. As a percentage of revenue, operating income¹ decreased to 15.6 percent as compared to 16.9 percent in 2012. This 1.3 percent decrease in operating margin was primarily due to increased Company DOE as a percentage of segment revenue.

Capital Expenditures

For the three month period ended March 31, 2013, net capital expenditures¹ in the Trucking/Logistics segment decreased by \$0.8 million to \$2.9 million from \$3.7 million in 2012. The Trucking/Logistics segment had gross capital expenditures of \$3.4 million and dispositions of \$0.5 million for net capital expenditures¹ of \$2.9 million in 2013. Gross capital expenditures mainly consisted of the purchase of trucks and trailers, as well as various pieces of operating equipment. In 2012 gross capital expenditures were \$4.5 million and dispositions were \$0.8 million for net capital expenditures¹ of \$3.7 million.

CORPORATE

The Corporate Office provides support to the Corporation's Operating Entities including coordinating business strategies, monitoring financial and business performance and providing shared services such as payroll services, human resource support, information technology support and accounting services. The Corporate Office also owns a network of real estate holdings and facilities, through its subsidiary MT, which are leased primarily to the Operating Entities. Such properties are leased on commercially reasonable terms. In addition, the Corporate Office is responsible for all regulatory and public reporting.

For the three month period ended March 31, 2013, the Corporate Office incurred a net operating loss of \$0.9 million, an increase of \$0.7 million from the \$0.2 million loss recorded in 2012. The \$0.7 million increase in the net operating loss was mainly attributable to a reduction in the costs recovered from the Operating Entities in 2013 compared to 2012, which was somewhat offset by a positive variance on foreign exchange.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



CAPITAL RESOURCES AND LIQUIDITY

Consolidated Cash Flow Summary

<i>(unaudited)</i> (\$ millions)	Three month periods ended March 31			
	2013		2012	
Net cash from operating activities	\$	17.4	\$	54.3
Net cash used in financing activities		(39.6)		(29.7)
Net cash used in investing activities		(13.2)		(14.2)
Change in cash and cash equivalents		(35.4)		10.4
Effect of exchange rate fluctuations on cash held		0.2		(0.2)
Cash and cash equivalents, beginning of period		122.8		65.9
Cash and cash equivalents, end of period	\$	87.6	\$	76.1

Sources and Uses of Cash

For the three month period ended March 31, 2013, net cash from operating activities was \$17.4 million, a decrease of \$36.9 million, or 68.0 percent, from the \$54.3 million generated in 2012. This decrease was mainly due to a \$15.2 million increase in income taxes paid, the \$11.3 million decrease in operating income¹ and a \$10.0 million change in non-cash working capital items from operating activities in 2013 compared to 2012. The increase in income taxes paid was due to the greater amount of income generated by Mullen Group on a year over year basis, as well as the impact of the tax law enacted by the Canadian federal government that gradually eliminates the deferral of tax by a corporation with operating partnerships having fiscal periods different from the corporation's tax year. The change in non-cash working capital items from operating activities is detailed in the chart below.

Changes in Non-Cash Working Capital Items from Operating Activities				
<i>(unaudited)</i> (\$ millions)	Three month periods ended March 31			
	2013	2012	Variance	
	\$	\$	\$	
Sources (uses) of cash				
Trade and other receivables	(39.5)	(27.7)	(11.8)	
Inventory	1.7	(0.4)	2.1	
Prepaid expenses	3.8	2.1	1.7	
Accounts payable and accrued liabilities	1.1	3.1	(2.0)	
Total sources (uses) of cash from non-cash working capital items	(32.9)	(22.9)	(10.0)	

For the three month period ended March 31, 2013, Mullen Group used \$32.9 million of cash from changes in non-cash working capital items from operating activities compared to using \$22.9 million of cash in 2012. This \$10.0 million variance in cash from changes in non-cash working capital items from operating activities was mainly due to the factors listed below.

- A variance of \$11.8 million in trade and other receivables, which resulted from the combined effect of a \$39.5 million use of cash in 2013 and a \$27.7 million use of cash in 2012. In 2013 the \$39.5 million use of cash was due to Mullen Group generating more receivables than it collected during the period due to the increase in revenue in the first quarter of 2013 compared to the fourth quarter of 2012. In 2012 the \$27.7 million use of cash resulted from Mullen Group financing a greater amount of its receivables due to business expansion until such time as those receivables were collected.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



- A variance of \$2.0 million in accounts payable and accrued liabilities, which resulted from the combined effect of the \$1.1 million source of cash in 2013 and a \$3.1 million source of cash in 2012. In 2013 the \$1.1 million source of cash was due to Mullen Group paying less of its payables than it incurred during the period. In 2012 to a lesser extent, Mullen Group also paid less of its payables than it incurred during the period.

Somewhat offsetting these items was the following:

- A variance of \$2.1 million in inventory, which resulted from the combined effect of a \$1.7 million source of cash in 2013 and a \$0.4 million use of cash in 2012. In 2013 inventory decreased slightly during the period, which resulted in a source of cash. In 2012 inventory increased by \$0.4 million due to the materials that were purchased for the TFT barge system project, which resulted in a use of cash.
- A variance of \$1.7 million in prepaid expenses, which resulted from the combined effect of a \$3.8 million source of cash in 2013 and a \$2.1 million source of cash in 2012.

Net cash used in financing activities was \$39.6 million, an increase of \$9.9 million from the \$29.7 million used in 2012. This increase was due to an additional \$19.3 million in dividends paid to shareholders in 2013 compared to 2012, which resulted from the Board declaring and paying dividends of \$0.10 per Common Share on a monthly basis in 2013 compared to paying \$0.25 per Common Share on a quarterly basis in 2012. Mullen Group commenced the monthly dividend by declaring a \$0.10 per Common Share dividend in January 2013 payable on February 15, 2013. This increase was somewhat offset by an additional \$4.3 million of cash received from the exercise of stock options coupled with a \$3.0 million reduction in the repayment of long-term debt and loans and a \$2.1 million reduction in the amount of interest paid in 2013 compared to 2012. The \$3.0 million reduction in the repayment of long-term debt and loans was due to Mullen Group repaying almost all of its Various Financing Loans in 2012. The \$2.1 million reduction in the amount of interest paid was due to the conversion of Debentures, which resulted in lower interest being paid in 2013.

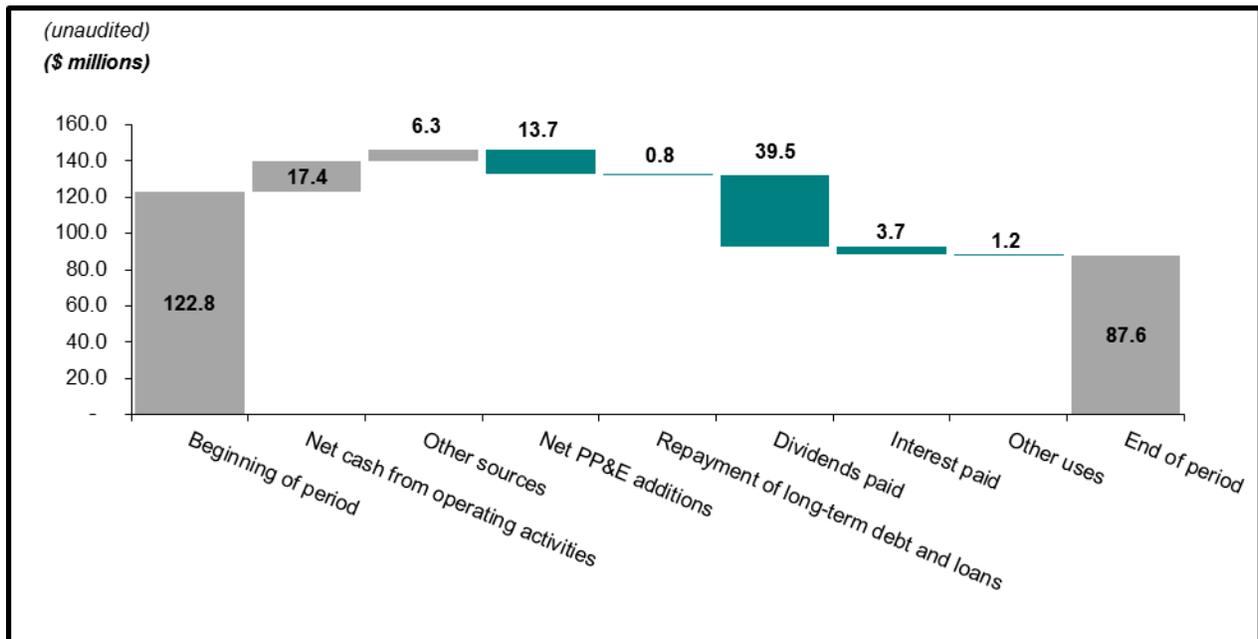
Net cash used in investing activities was \$13.2 million, a decrease of \$1.0 million from the \$14.2 million used in 2012. This decrease was mainly due to a \$1.4 million reduction in the cash used to purchase property, plant and equipment in 2013 compared to 2012.

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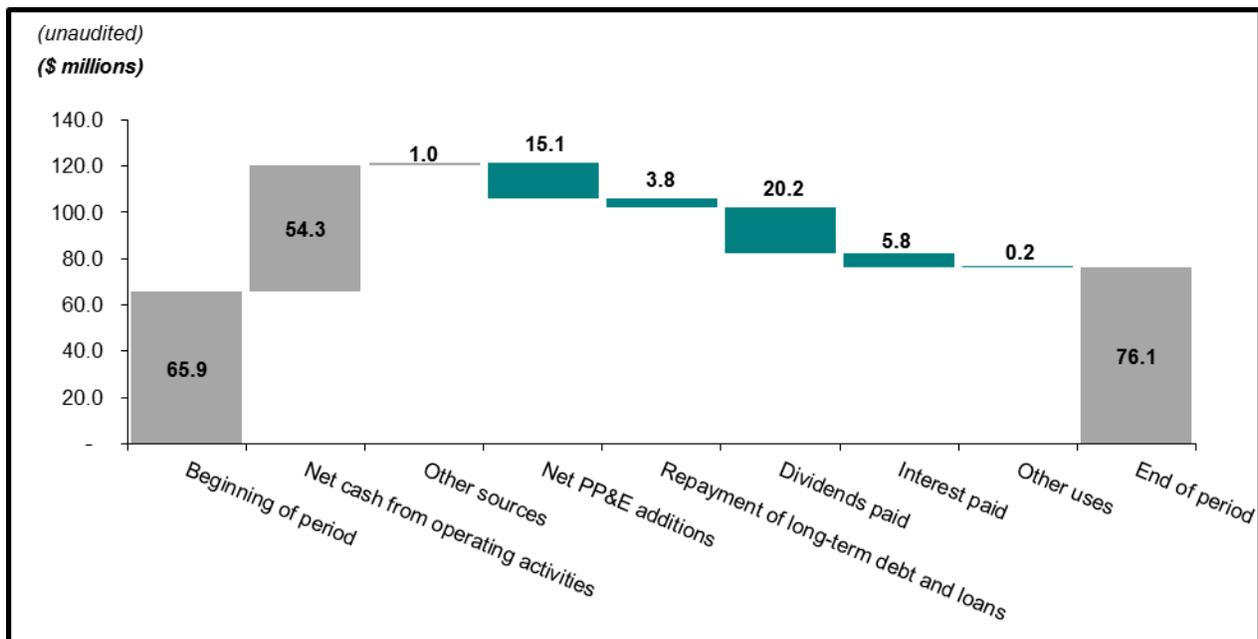


The following charts present the sources and uses of cash for comparative purposes.

Three month period ended March 31, 2013



Three month period ended March 31, 2012



In addition to the \$17.4 million of net cash from operating activities, Mullen Group also received \$6.3 million of cash from other sources, which mainly consisted of the exercise of stock options, the change in non-cash working capital items from investing activities and interest income generated on cash and cash equivalents. Cash was used to pay dividends totalling \$39.5 million (2012 – \$20.2 million), acquire net property, plant and equipment of \$13.7 million (2012 – \$15.1 million), pay interest obligations of \$3.7 million (2012 – \$5.8 million) and repay long-term debt and loans of \$0.8 million (2012 – \$3.8 million).



At March 31, 2013, Mullen Group had \$263.3 million of working capital, which included \$87.6 million of cash and cash equivalents and \$0.8 million representing the current portion of long-term debt. Mullen Group also had access to additional funding of \$75.0 million from its July 30, 2012, credit facility with the Royal Bank of Canada (the "**Bank Credit Facility**"). This working capital, the Bank Credit Facility and the anticipated cash flow from operating activities in 2013 are available to finance Mullen Group's ongoing working capital requirements, dividends declared by the Board, its 2013 capital expenditure budget, as well as various special projects and acquisition opportunities.

On January 15, 2013, Mullen Group's Board announced its intention to increase the annual dividend from \$1.00 per Common Share to \$1.20 per Common Share. In making its decision, the Board considered a wide range of economic issues, commodity pricing predictions and forecasted drilling activity for the Western Canadian Sedimentary Basin. The Board also announced that the dividend would be paid on a monthly basis rather than on a quarterly basis. Mullen Group commenced the monthly dividend by declaring a \$0.10 per Common Share dividend in January 2013 payable on February 15, 2013. The Board will determine on a monthly basis the amount of and the record date for the monthly dividend. At March 31, 2013, Mullen Group had 89,643,374 Common Shares outstanding. During the first quarter of 2013, Mullen Group declared dividends of \$0.30 per Common Share, which were paid monthly and resulted in dividends payable of \$9.0 million on March 31, 2013. During the first quarter of 2012, Mullen Group declared a quarterly dividend of \$0.25 per Common Share, which resulted in dividends payable of \$20.3 million on March 31, 2012. The following table provides a history of dividends declared during 2013 and 2012.

Dividends Per Share: <i>(\$ millions, except per share amounts)</i>				
Record Date	Payment Date		Amount Per Share	Total Dividends Paid
March 31, 2013	April 15, 2013	\$	0.10	\$ 9.0
February 28, 2013	March 15, 2013	\$	0.10	\$ 8.8
January 31, 2013	February 15, 2013	\$	0.10	\$ 8.8
December 31, 2012	January 15, 2013	\$	0.25	\$ 21.9
September 30, 2012	October 15, 2012	\$	0.25	\$ 21.8
June 30, 2012	July 16, 2012	\$	0.25	\$ 20.3
March 31, 2012	April 16, 2012	\$	0.25	\$ 20.3

On January 15, 2013, Mullen Group's Board approved an \$80.0 million capital expenditure budget for 2013, which will be allocated to those Operating Entities that need new capital to grow or sustaining capital to meet their ongoing customer needs. Mullen Group expects to allocate \$55.0 million to the Oilfield Services segment and \$25.0 million to the Trucking/Logistics segment. The capital required for acquisitions, land purchases and other special projects is not included in this \$80.0 million budget and will be authorized by the Board as the need arises. During the first three months of 2013, Mullen Group had net capital expenditures¹ of \$13.7 million compared to \$15.1 million in 2012. This decrease primarily resulted from the timing of when capital expenditures were received from suppliers.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



Debt

As at March 31, 2013, Mullen Group had net debt¹ outstanding of \$157.1 million, which consisted of total debt of \$421.2 million less working capital (excluding the current portion of long-term debt) of \$264.1 million. Total Debt is comprised of the Private Placement Debt, Debentures and Various Financing Loans. The following chart summarizes Mullen Group's total and net debt¹ as at March 31, 2013, and December 31, 2012.

(unaudited) (\$ millions)	March 31, 2013		December 31, 2012	
	U.S. Dollar	CDN. Dollar Equivalent	U.S. Dollar	CDN. Dollar Equivalent
Private Placement Debt:				
Series A – matures June 30, 2016	\$ 100.0	\$ 101.6	\$ 100.0	\$ 99.5
Series B – matures June 30, 2018	50.0	50.8	50.0	49.7
Series C – matures June 30, 2016	—	70.0	—	70.0
Series D – matures June 30, 2018	—	70.0	—	70.0
Series E – matures September 27, 2017	85.0	86.4	85.0	84.6
Series F – matures September 27, 2017	—	20.0	—	20.0
Bank Credit Facility	—	—	—	—
Various Financing Loans	—	0.8	—	1.6
Less:				
Unamortized debt issuance costs	—	(1.0)	—	(1.1)
Long-term debt (including the current portion)	235.0	398.6	235.0	394.3
Debentures – debt component	—	22.6	—	39.8
Total debt	\$ 235.0	\$ 421.2	\$ 235.0	\$ 434.1
Less:				
Working capital (excluding the current portion of long-term debt)		264.1		239.5
Net debt⁽¹⁾		\$ 157.1		\$ 194.6

⁽¹⁾ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

Private Placement Debt Financial Covenants

Mullen Group has certain financial covenants under its Private Placement Debt. There are two main financial covenants, as summarized below:

Total Debt to Operating Cash Flow. Mullen Group's total debt cannot exceed 3.5 times operating cash flow calculated using the trailing twelve months financial results normalized for acquisitions. The term "**total debt**" means all debt including the Private Placement Debt, the Bank Credit Facility, Various Financing Loans and letters of credit, excluding the Debentures. The term "**operating cash flow**" means, for any quarterly period, the trailing twelve months' consolidated net income adjusted for all amounts deducted in the computation thereof on account of (i) taxes imposed on or measured by income or excess profits, (ii) depreciation and amortization taken during such period, (iii) total interest charges, including interest on the Debentures; and (iv) non-cash charges.

Total debt to operating cash flow was calculated as follows:

	March 31 2013	December 31 2012
Total debt to operating cash flow		
Total debt	\$ 401.1	\$ 396.7
Operating cash flow	\$ 286.1	\$ 297.4
Total debt to operating cash flow	1.40:1	1.33:1

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



Total Earnings Available for Fixed Charges to Total Fixed Charges. Mullen Group cannot have a fixed charge coverage ratio less than 1.75:1 calculated using the trailing twelve months financial results.

Mullen Group, as evidenced by the chart below, is in compliance with both of the aforementioned covenants.

Financial Covenants	Financial Covenant Threshold	March 31 2013	December 31 2012
Private Placement Debt Covenants			
(a) Total debt to operating cash flow cannot exceed	3.50:1	1.40:1	1.33:1
(b) Total earnings available for fixed charges to total fixed charges cannot be less than	1.75:1	8.58:1	8.84:1

Mullen Group's debt-to-equity ratio at March 31, 2013, was 0.49:1 compared to 0.52:1 at December 31, 2012. This decrease in the debt-to-equity ratio was due to a combination of a \$12.9 million decrease in long-term debt (including the current portion) and a \$40.5 million increase in equity compared to December 31, 2012. The \$12.9 million decrease in long-term debt was mainly due to a \$17.1 million reduction in the debt component of Debentures due to conversions in 2013 and the repayments on certain Various Financing Loans including a mortgage. These items were somewhat offset by the effect of the unrealized foreign exchange loss on the Corporation's U.S. dollar denominated debt. The \$40.5 million increase in equity mainly resulted from the \$44.4 million of net income recognized in 2013, a \$17.8 million increase resulted from the conversion of Debentures and \$4.4 million resulted from the exercise of stock options. These items were somewhat offset by \$26.5 million of dividends declared to shareholders in 2013.

Capital Expenditures Consolidated

For the three month period ended March 31, 2013, net capital expenditures¹ decreased by \$1.4 million, or 9.3 percent, to \$13.7 million in 2013 from \$15.1 million in 2012. Gross capital expenditures totalled \$16.3 million excluding acquisitions. These expenditures were comprised of \$12.8 million in the Oilfield Services segment, \$3.4 million in the Trucking/Logistics segment and \$0.7 million in the Corporate Office. Offsetting these expenditures were gross dispositions of \$2.7 million in the Oilfield Services segment and \$0.5 million in the Trucking/Logistics segment. In 2012 gross capital expenditures totalled \$21.3 million and gross dispositions were \$6.2 million for net capital expenditures¹ of \$15.1 million.

Contractual Obligations

An overview of Mullen Group's contractual obligations can be found on page 28 of the 2012 MD&A. As at March 31, 2013, Mullen Group's contractual obligations have not changed significantly from this overview.

Share Capital

The authorized share capital of Mullen Group consists of an unlimited number of Common Shares and an unlimited number of Preferred Shares, issuable in series. The number of, and the specific rights, privileges, restrictions and conditions attaching to any series of Preferred Shares shall be determined by the Board of Directors of Mullen Group prior to the creation and issuance thereof. As at the date hereof, no series of Preferred Shares had been created.

¹Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



Common Shares

Common Shares Authorized: Unlimited Number	# of Common Shares	Amount (\$ millions)
Balance at December 31, 2012	87,667,838	\$ 720.8
Common Shares issued on conversion of Debentures	1,711,994	18.6
Common Shares issued on exercise of stock options	263,542	5.7
Balance at March 31, 2013	89,643,374	\$ 745.1

At March 31, 2013, Mullen Group had 89,643,374 Common Shares outstanding representing \$745.1 million in share capital, an increase of \$24.3 million compared to \$720.8 million at December 31, 2012. This increase was mainly due to an additional \$18.6 million recorded on the issuance of 1,711,994 Common Shares due to the conversion of 18,005 Debentures and accrued and unpaid interest into Common Shares of the Corporation and \$5.7 million on the issuance of 263,542 Common Shares due to the exercise of stock options during the period.

Convertible Unsecured Subordinated Debentures

On May 1, 2009, Mullen Group issued the Debentures, by way of private placement, at a price of \$1,000 per Debenture. The Debentures mature on July 1, 2018 and bear interest at an annual rate of 10.0 percent payable quarterly in arrears on March 31, June 30, September 30, and December 31 of each year. Each \$1,000 Debenture is convertible into 93.2 Common Shares of Mullen Group (or a conversion price of \$10.73) at any time at the option of the holders of the Debentures. As at the date of issuance, an aggregate of approximately 11.65 million Common Shares of Mullen Group would be issued if all holders converted their principal amount. In addition to the principal amount, as Debentures are converted, any accrued and unpaid interest is also converted into Common Shares of Mullen Group at a conversion price of \$10.73.

The details of the Debentures are as follows:

Year of Maturity	Nominal Interest Rate	March 31, 2013		December 31, 2012	
		Face Value	Carrying Amount	Face Value	Carrying Amount
2018	10%	\$ 23,675	\$ 22,641	\$ 41,680	\$ 39,773

As at March 31, 2013, on a cumulative basis, a total of 101,325 Debentures representing \$101.3 million of aggregate principal amount had been converted into 9,630,387 Common Shares of Mullen Group. As such, Mullen Group had 23,675 Debentures outstanding that could be converted into an aggregate of approximately 2,206,510 Common Shares of the Corporation. As subordinated debt, the accounting value assigned to the Debentures, including any related interest expense, is excluded from Mullen Group's financial covenant calculations on its Private Placement Debt. The Debentures are also subordinated to the Bank Credit Facility.



Stock Option Plan

	Options	Weighted average exercise price
Outstanding – December 31, 2012	2,389,485	\$ 18.54
Granted	210,000	22.86
Exercised	(263,542)	(16.45)
Forfeited	(40,000)	(19.20)
Outstanding – March 31, 2013	2,295,943	\$ 19.16
Exercisable – March 31, 2013	750,943	\$ 16.55

The total number of options available to be issued under the stock option plan cannot exceed 4,000,000. On January 25, 2013, Mullen Group issued 210,000 stock options under its stock option plan at an exercise price of \$22.86 with a vesting date of January 25, 2016. For the three month period ended March 31, 2013, there were 263,542 stock options exercised and 40,000 stock options forfeited. As at March 31, 2013, Mullen Group had 2,295,943 stock options outstanding under the stock option plan.

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SUMMARY OF QUARTERLY RESULTS

Seasonality of Operations

A significant portion of Mullen Group's operations relates to the moving of heavy equipment, drilling rigs and drilling supplies such as oilfield fluids, tubulars and drilling mud and providing services such as conductor pipe-setting, core drilling and casing setting in northern and western Canada. Mullen Group's earnings are influenced by the seasonal activity pattern of western Canada's oil and natural gas exploration industry whereby activity peaks in the winter months and declines during the spring when wet weather and the spring thaw make the ground unstable. Consequently, municipalities and provincial transportation departments enforce road bans that restrict the movement of rigs and other heavy equipment, thereby reducing activity levels. Additionally, certain oil and natural gas producing areas are only accessible in the winter months because the ground surrounding the drilling sites in these areas consists of swampy terrain. Seasonal factors and unexpected weather patterns may lead to declines in the activity levels of exploration and production companies and corresponding declines in the demand for the goods and services provided by Mullen Group. As a result, the demand for these services is traditionally highest in the first quarter and lowest in the second quarter.

Financial Results

	2013	2012				2011		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
(\$ millions, except per share amounts)	\$	\$	\$	\$	\$	\$	\$	\$
Revenue	385.5	346.1	335.4	320.1	426.0	394.1	359.7	290.8
Operating income ⁽¹⁾	87.8	71.2	70.4	53.1	99.1	83.8	81.1	48.7
Net income	44.4	21.8	42.9	7.4	58.8	47.5	11.3	12.3
Earnings per share								
Basic	0.50	0.25	0.52	0.09	0.73	0.59	0.14	0.15
Diluted	0.49	0.25	0.49	0.09	0.67	0.54	0.14	0.15
Other Information								
Unrealized foreign exchange loss (gain)	5.0	2.7	(8.2)	4.9	(4.6)	(7.3)	19.7	(1.2)
Decrease (increase) in fair value of investments	(4.5)	6.0	(5.4)	7.1	(1.0)	—	10.1	4.0

⁽¹⁾ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".

The \$40.5 million decrease in revenue in the first quarter of 2013, compared to 2012, was mainly attributable to a decline in revenue in the Oilfield Services segment. The decrease in revenue experienced by the Oilfield Services segment mainly resulted from the completion of the TFT barge system project during the second quarter of 2012, a year over year decrease in drilling activity in western Canada coupled with a more competitive pricing environment. These decreases were somewhat offset by an increase in revenue generated by the commencement of certain pipeline construction projects as well as stronger demand for core drilling within the oil sands region of Alberta. The Trucking/Logistics segment experienced a slight decline in revenue by virtue of lower demand for transportation services in western Canada. Net income in the first quarter of 2013 was \$44.4 million, a decrease of \$14.4 million from the \$58.8 million generated in 2012. The \$14.4 million decrease in net income was mainly attributable to a \$9.6 million negative variance in unrealized foreign exchange and an \$11.3 million decrease in operating income¹. These decreases were somewhat offset by the \$3.5 million positive variance in the fair value of investments. As a result, basic earnings per share in the first quarter of 2013 was \$0.50, a decrease of \$0.23, from the \$0.73 generated in 2012.

The \$48.0 million decrease in revenue in the fourth quarter of 2012, compared to 2011, was attributable to a decline in revenue in the Oilfield Services segment. The decrease in revenue experienced by the Oilfield Services segment mainly resulted from the completion of the TFT barge system project, delays in pipeline construction projects and a year over year decrease in drilling activity in western Canada. The Trucking/Logistics

¹ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



segment revenue remained consistent in the fourth quarter of 2012 compared to the same period in 2011. Net income in the fourth quarter of 2012 was \$21.8 million, a decrease of \$25.7 million from the \$47.5 million generated in 2011. The \$25.7 million decrease in net income was mainly attributable to a \$10.0 million negative variance in unrealized foreign exchange, a \$6.0 million year over year decrease in the fair value of investments and a \$12.6 million decrease in operating income¹. As a result, basic earnings per share in the fourth quarter of 2012 was \$0.25, a decrease of \$0.34, from the \$0.59 generated in 2011.

The \$24.3 million decrease in revenue in the third quarter of 2012 compared to 2011 was attributable to a decline in revenue in the Oilfield Services segment. The decrease in revenue experienced by the Oilfield Services segment mainly resulted from a year over year decrease in drilling activity in western Canada and the completion of the TFT barge system project. These decreases were somewhat offset by stronger demand in 2012 for fluid hauling and related production services especially in southeastern Saskatchewan and the heavy oil region of Alberta. Somewhat offsetting the \$28.3 million decrease in revenue experienced by the Oilfield Services segment was a \$4.0 million increase in revenue in the Trucking/Logistics segment. The Trucking/Logistics segment revenue increased by virtue of greater demand for transportation services in western Canada. Net income in the third quarter of 2012 was \$42.9 million, an increase of \$31.6 million from the \$11.3 million generated in 2011. The \$31.6 million increase in net income was mainly attributable to a \$27.9 million positive variance in unrealized foreign exchange and a \$15.5 million year over year increase in the fair value of investments. These increases were somewhat offset by a \$10.7 million decrease in operating income¹. As a result, basic earnings per share in the third quarter of 2012 was \$0.52, an increase of \$0.38, or 271.4 percent, from the \$0.14 generated in 2011.

The \$29.3 million increase in revenue in the second quarter of 2012, compared to 2011, was attributable to revenue gains in both operating segments. The Oilfield Services segment experienced stronger demand in 2012 for fluid hauling and related production services, especially in southeastern Saskatchewan where unusually wet weather conditions hampered oilfield related activity in 2011. In addition, there was also greater demand for rig moving services compared to the same period last year. These increases in demand were somewhat offset by a reduction in revenue associated with the completion of the TFT barge system project. The Trucking/Logistics segment revenue increased by virtue of incremental revenue generated from the acquisition of the Hi-Way 9 Group of Companies, greater demand for transportation services in western Canada and from higher fuel surcharge revenue. Net income in the second quarter of 2012 was \$7.4 million, a decrease of \$4.9 million from the \$12.3 million generated in 2011. The \$4.9 million decrease in net income was mainly attributable to a \$6.1 million negative variance in unrealized foreign exchange and a \$3.1 million negative variance in the fair value of investments. These decreases were somewhat offset by a \$4.4 million increase in operating income¹. As a result, basic earnings per share in the second quarter of 2012 was \$0.09, a decrease of \$0.06 per share, or 40.0 percent, from the \$0.15 generated in 2011.

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¹ Refer to the section entitled "Glossary of Terms and Reconciliation of Non-GAAP Terms".



TRANSACTIONS WITH RELATED PARTIES

A description of transactions with related parties can be found on page 46 of the 2012 MD&A. As at March 31, 2013, the transactions with related parties have not changed significantly from these descriptions.

All of the transactions with related parties occurred in the normal course of operations with terms consistent with those offered to arms length parties and are measured at the exchange amount. Mullen Group has no long-term contracts with any related party.

PRINCIPAL RISKS AND UNCERTAINTIES

A description of principal risks and uncertainties can be found beginning on page 47 of the 2012 MD&A. As at March 31, 2013, these business risks and uncertainties have not changed significantly from those descriptions.

CRITICAL ACCOUNTING ESTIMATES

This MD&A summarizes Mullen Group's financial condition and results of operations and is based upon its Interim Financial Statements, which have been prepared in accordance with Canadian GAAP and comply with IAS 34 Interim Financial Reporting. The Interim Financial Statements require management to select significant accounting policies and make certain critical accounting estimates that affect the reported assets, liabilities, revenue and expenses. A description of critical accounting estimates can be found beginning on page 56 of the 2012 MD&A. As at March 31, 2013, Mullen Group's critical accounting estimates have not changed significantly from such description.

CHANGES IN ACCOUNTING POLICIES

New Canadian GAAP Pronouncements

A description of new IFRS pronouncements can be found on page 59 of the 2012 MD&A. As at March 31, 2013, there are no IFRS or IFRIC interpretations that are newly pronounced or effective for the first time since January 1, 2013, that had a material impact on Mullen Group.

Effective January 1, 2013, Mullen Group adopted IFRS 10 – Consolidated Financial Statements; IFRS 11 – Joint Arrangements; IFRS 12 – Disclosure of Interests in Other Entities; and IFRS 13 – Fair Value Measurement. IFRS 10, 11 and 12 were applied retrospectively. IFRS 13 was applied prospectively.

IFRS 10 establishes the principles under which Mullen Group is required to present its consolidated financial statements. IFRS 10 introduces a new control model that is applicable to all investees, requiring the consolidation of an investee when Mullen Group has control or de facto control of an entity. Mullen Group assessed the impact of this change in control framework and concluded this standard does not have a material effect on Mullen Group.

IFRS 11 establishes the principles under which Mullen Group accounts for its interest in a joint arrangement. Mullen Group classifies its interest in joint arrangements as either joint operations or joint ventures. The classification of a joint arrangement as either a joint operation or a joint venture is determined by Mullen Group's power over the relevant activities and exposure to variability in returns arising from the arrangement. Joint ventures are accounted for using the equity method in accordance with IAS 28 – Investments in Associates and Joint Ventures (amended in 2011). Mullen Group's share of the joint venture's financial results is recognized in the Statement of Comprehensive Income within other (income) expense and the corresponding carrying amount is recognized in the Statement of Financial Position within investments. Mullen Group assessed the impact of this change and concluded this standard does not have a material effect on Mullen Group.

IFRS 12 establishes the disclosure requirements for Mullen Group's interests in subsidiaries, joint arrangements, associates or other unconsolidated investments. Mullen Group assessed the impact of this change in disclosure requirements and concluded this standard does not have a material effect on Mullen Group.

IFRS 13 replaces individual regulations governing the determination and disclosure regarding items that are measured at fair value. The standard does not introduce any significant new valuation methodologies, however, it does introduce new disclosure requirements. As a result, Mullen Group discloses the fair value of certain assets and liabilities on a quarterly basis.



DISCLOSURE AND INTERNAL CONTROLS

Disclosure Controls and Internal Controls over Financial Reporting

As at March 31, 2013, an evaluation of the effectiveness of Mullen Group's disclosure controls and procedures as defined under the rules adopted by the Canadian securities regulatory authorities was carried out under the supervision and with the participation of management, including the Chief Executive Officer ("**CEO**"), the Co-Chief Executive Officer ("**Co-CEO**") and the Chief Financial Officer ("**CFO**"). Based on this evaluation, the CEO, Co-CEO and the CFO concluded that, as at March 31, 2013, the design and operation of Mullen Group's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Corporation in reports filed with, or submitted to, securities regulatory authorities were reported within the time periods specified under Canadian securities laws.

Internal control over financial reporting is a process designed by or under the supervision of management and effected by the Board, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and preparation of consolidated financial statements for external purposes in accordance with Canadian GAAP. Management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting, no matter how well designed, has inherent limitations and can provide only reasonable assurance with respect to the preparation and fair presentation of published financial statements. Under the supervision and with the participation of the CEO, Co-CEO and CFO, management conducted an evaluation of the effectiveness of its internal control over financial reporting.

Based on this evaluation, management concluded that internal control over financial reporting was effective as at March 31, 2013, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes. In 2013 there was no change in Mullen Group's internal control over financial reporting that materially affected or is reasonably likely to materially affect Mullen Group's internal control over financial reporting.

Mullen Group's CEO, Co-CEO and CFO have filed certifications with the Canadian securities regulators regarding the quality of Mullen Group's public disclosures relating to its fiscal 2013 reports.

GLOSSARY OF TERMS AND RECONCILIATION OF NON-GAAP TERMS

The Interim Financial Statements attached and referred to in this MD&A were prepared according to Canadian GAAP. References to operating income, net income – adjusted, earnings per share – adjusted, net capital expenditures and net debt are not measures recognized by Canadian GAAP and do not have standardized meanings prescribed by Canadian GAAP. These Non-GAAP Terms may not be comparable to similar measures presented by other issuers. Investors are cautioned that these indicators should not replace net income, earnings per share, purchases of property, plant and equipment, proceeds on sale of property, plant and equipment and debt as indicators of Canadian GAAP performance.

Operating Income

Operating income is defined as net income before depreciation on property, plant and equipment, amortization on intangible assets, finance costs, unrealized foreign exchange gains and losses, other (income) expense and income taxes. Management relies on operating income as a measurement since it provides an indication of the results generated by Mullen Group's principal business activities and the performance of its operations prior to depreciation and amortization, financing, or taxation in various jurisdictions. Net income is also an indicator of financial performance; however, net income includes expenses that are not a direct result of Mullen Group's operating activities.



Reconciliation of Net Income to Operating Income

<i>(unaudited)</i> (\$ millions)	Three month periods ended March 31	
	2013	2012
Net income	\$ 44.4	\$ 58.8
Add (deduct):		
Income tax expense	15.7	18.8
Unrealized foreign exchange loss (gain)	5.0	(4.6)
Other (income) expense	(5.4)	(2.5)
Finance costs	6.8	8.7
Depreciation on property, plant and equipment	16.7	15.3
Amortization on intangible assets	4.6	4.6
Operating income	\$ 87.8	\$ 99.1

Net Income – Adjusted and Earnings per Share – Adjusted

Net income – adjusted and earnings per share – adjusted are calculated by adjusting net income and basic earnings per share by the amount of any unrealized foreign exchange gains and losses and from the change in fair value of investments. See page 12 for detailed calculations of net income – adjusted and earnings per share – adjusted.

Net Capital Expenditures

Net capital expenditures are calculated by subtracting the amount of cash received from the sale of property, plant and equipment from the amount of cash used to purchase property, plant and equipment.

<i>(unaudited)</i> (\$ millions)	Three month periods ended March 31	
	2013	2012
Purchase of property, plant and equipment	\$ 16.3	\$ 21.3
Proceeds on sale of property, plant and equipment	(2.6)	(6.2)
Net capital expenditures	\$ 13.7	\$ 15.1

Net Debt

Net debt is calculated by subtracting total working capital (current assets less current liabilities) from total debt (long-term debt plus the debt component of Debentures).

<i>(unaudited)</i> (\$ millions)	March 31, 2013	December 31, 2012
Long-term debt	\$ 397.8	\$ 392.8
Convertible debentures - debt component	22.6	39.8
Total debt	420.4	432.6
Less working capital:		
Current assets	386.5	387.1
Current liabilities	(123.2)	(149.1)
Total working capital	263.3	238.0
Net debt	\$ 157.1	\$ 194.6



OUTLOOK

Very little has changed from our last Outlook dated February 20, 2013. In fact our results from Quarter 1, 2013, while down from the same period one year ago, were generally in line with our forecast, which was reflective of the completion of the TFT barge system project by Canadian Dewatering L.P., a stagnant economy and a slowdown in Canada's oil and natural gas industry that continues to deal with pipeline and infrastructure bottlenecks as well as commodity price uncertainty.

We expect the current trend to continue in the near term, however, there is a somewhat more positive overtone in the equity and commodity markets, which historically has been a good leading indicator of future economic activity and business prospects. If these positive trends continue it is our belief that our results for the second half of 2013 will outperform the same period in 2012. In the short-term we are bracing for a difficult second quarter due to abnormal weather patterns accompanied by what is expected to be a long spring break-up, which severely impacts drilling and construction activity in western Canada.

Our balance sheet remains strong providing our organization with the opportunity to continue investing in our 25 Operating Entities as well as to pursue growth through acquisitions.

This MD&A contains information as of April 24, 2013.





MARCH 31, 2013
INTERIM FINANCIAL REPORT



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<i>(unaudited)</i> <i>(thousands)</i>	Note	March 31 2013	December 31 2012
Assets			
Current assets:			
Cash and cash equivalents		\$ 87,569	\$ 122,772
Trade and other receivables		258,960	219,423
Inventory		30,372	32,097
Prepaid expenses		6,900	10,663
Current tax receivable		2,693	2,083
		386,494	387,038
Non-current assets:			
Property, plant and equipment		840,812	843,318
Goodwill		239,595	239,595
Intangible assets		48,373	52,985
Investments		32,486	27,612
Deferred tax assets		3,491	5,029
Other assets		1,568	327
		1,166,325	1,168,866
Total Assets		\$ 1,552,819	\$ 1,555,904
Liabilities and Equity			
Current liabilities:			
Accounts payable and accrued liabilities		\$ 110,393	\$ 104,810
Dividends payable	5	8,964	21,917
Current tax payable		3,100	20,902
Current portion of long-term debt	7	765	1,471
		123,222	149,100
Non-current liabilities:			
Long-term debt	7	397,765	392,814
Convertible debentures – debt component	8	22,641	39,773
Deferred tax liabilities		141,545	147,092
		561,951	579,679
Equity:			
Share capital	9	745,132	720,836
Convertible debentures – equity component	8	1,047	1,843
Contributed surplus		11,325	12,125
Retained earnings		110,142	92,321
		867,646	827,125
Total Liabilities and Equity		\$ 1,552,819	\$ 1,555,904

The notes which begin on page 39 are an integral part of these condensed interim consolidated financial statements.

Approved by the Board of Directors on April 24, 2013, after review by the Audit Committee.

"Signed: Murray K. Mullen"

Murray K. Mullen, Director

"Signed: Dennis J. Hoffman"

Dennis J. Hoffman, Director



CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

<i>(unaudited)</i> <i>(thousands, except per share amounts)</i>	Note	Three month periods ended March 31	
		2013	2012
Revenue		\$ 385,475	\$ 425,956
Direct operating expenses		258,112	285,456
Selling and administrative expenses		39,539	41,363
		87,824	99,137
Depreciation on property, plant and equipment		16,759	15,340
Amortization on intangible assets		4,612	4,566
Finance costs		6,824	8,762
Unrealized foreign exchange loss (gain)	7	4,959	(4,583)
Other (income) expense	12	(5,417)	(2,538)
Income before income taxes		60,087	77,590
Income tax expense	6	15,720	18,821
Net income and total comprehensive income		\$ 44,367	\$ 58,769
Earnings per share:	10		
Basic		\$ 0.50	\$ 0.73
Diluted		\$ 0.49	\$ 0.67
Weighted average number of Common Shares outstanding:	10		
Basic		88,106	80,988
Diluted		92,104	91,156

The notes which begin on page 39 are an integral part of these condensed interim consolidated financial statements.



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<i>(unaudited)</i> <i>(thousands)</i>	Share capital	Convertible debentures – equity component	Contributed surplus	Retained earnings	Total
Balance at January 1, 2013	\$ 720,836	\$ 1,843	\$ 12,125	\$ 92,321	\$ 827,125
Total comprehensive income for the period	—	—	—	44,367	44,367
Common Shares issued on conversion of convertible debentures	18,565	(796)	—	—	17,769
Stock-based compensation expense	—	—	596	—	596
Common Shares issued on exercise of stock options	5,731	—	(1,396)	—	4,335
Dividends declared to common shareholders	—	—	—	(26,546)	(26,546)
Balance at March 31, 2013	\$ 745,132	\$ 1,047	\$ 11,325	\$ 110,142	\$ 867,646

<i>(unaudited)</i> <i>(thousands)</i>	Share capital	Convertible debentures – equity component	Contributed surplus	Retained earnings	Total
Balance at January 1, 2012	\$ 641,918	\$ 4,826	\$ 11,844	\$ 45,711	\$ 704,299
Total comprehensive income for the period	—	—	—	58,769	58,769
Common Shares issued on conversion of convertible debentures	2,534	(110)	—	—	2,424
Stock-based compensation expense	—	—	608	—	608
Common Shares issued on exercise of stock options	102	—	(20)	—	82
Dividends declared to common shareholders	—	—	—	(20,269)	(20,269)
Balance at March 31, 2012	\$ 644,554	\$ 4,716	\$ 12,432	\$ 84,211	\$ 745,913

The notes which begin on page 39 are an integral part of these condensed interim consolidated financial statements.



CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

<i>(unaudited)</i> <i>(thousands)</i>	Three month periods ended March 31	
	2013	2012
Cash provided by (used in):		
Cash flows from operating activities:		
Net income	\$ 44,367	\$ 58,769
Adjustments for:		
Depreciation on property, plant and equipment	16,759	15,340
Amortization on intangible assets	4,612	4,566
Finance costs	6,824	8,762
Stock-based compensation expense	596	608
Foreign exchange	4,732	(4,369)
Change in fair value of investments	(4,511)	(1,007)
Gain on sale of property, plant and equipment	(566)	(1,531)
Earnings from equity investment	(340)	—
Income tax expense	15,720	18,821
	88,193	99,959
Changes in non-cash working capital items from operating activities:		
Trade and other receivables	(39,537)	(27,717)
Inventory	1,725	(441)
Prepaid expenses	3,763	2,151
Accounts payable and accrued liabilities	1,166	3,119
Cash generated from operating activities	55,310	77,071
Income tax paid	(37,941)	(22,668)
Net cash from operating activities	17,369	54,403
Cash flows from financing activities:		
Cash dividends paid to common shareholders	(39,499)	(20,209)
Interest paid	(3,714)	(5,816)
Repayment of long-term debt and loans	(777)	(3,825)
Net proceeds from Common Share issuances	4,335	82
Changes in non-cash working capital items from financing activities	44	(27)
Net cash used in financing activities	(39,611)	(29,795)
Cash flows from investing activities:		
Purchase of property, plant and equipment	(16,336)	(21,290)
Proceeds on sale of property, plant and equipment	2,649	6,216
Purchases of investments	(23)	—
Interest received	265	168
Other assets	(1,241)	(2)
Changes in non-cash working capital items from investing activities	1,498	656
Net cash used in investing activities	(13,188)	(14,252)
Change in cash and cash equivalents	(35,430)	10,356
Cash and cash equivalents at January 1	122,772	65,934
Effect of exchange rate fluctuations on cash held	227	(214)
Cash and cash equivalents at March 31	\$ 87,569	\$ 76,076

The notes which begin on page 39 are an integral part of these condensed interim consolidated financial statements.



NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

Three month periods ended March 31, 2013 and 2012 (unaudited)
(Tabular amounts in thousands, except share and per share amounts)

1. Reporting Entity

Mullen Group Ltd. ("**Mullen Group**" and/or the "**Corporation**") was incorporated pursuant to the laws of the Province of Alberta and is a publicly-traded company listed on the Toronto Stock Exchange under the symbol 'MTL'. The Corporation maintains its registered office in Okotoks, Alberta, Canada. The business of Mullen Group is operated through wholly-owned (either directly or indirectly) subsidiaries and limited partnerships ("**Operating Entities**"). The business of Mullen Group is a diversified transportation and oilfield service organization with its activities divided into two distinct operating segments, namely Oilfield Services and Trucking/Logistics. These unaudited condensed interim consolidated financial statements ("**Interim Financial Statements**") include the accounts of the Corporation, its subsidiaries and its limited partnerships.

2. Basis of Presentation

(a) Statement of Compliance

These Interim Financial Statements have been prepared in accordance with International Financial Reporting Standards ("**IFRS**") and comply with International Accounting Standard 34 Interim Financial Reporting. These Interim Financial Statements should not be compared to financial statements prepared prior to January 1, 2011, as those financial statements were prepared in accordance with accounting policies and practices in effect prior to the adoption of IFRS.

(b) Basis of Measurement

These Interim Financial Statements have been prepared on the historical cost basis except for investments, which are measured at fair value through profit or loss.

(c) Functional and Presentation Currency

These Interim Financial Statements are presented in Canadian dollars, which is the functional currency of the Corporation and each of its Operating Entities. All financial information presented in Canadian dollars has been rounded to the nearest thousand except for per share amounts.

3. Significant Accounting Policies

(a) Significant Accounting Policies

The accompanying Interim Financial Statements should be read in conjunction with Note 3 to Mullen Group's audited annual consolidated financial statements for the year ended December 31, 2012, (the "**Annual Financial Statements**") as the accounting policies applied by the Corporation in these Interim Financial Statements are the same as those disclosed therein.



(b) Changes in Accounting Practices

Effective January 1, 2013, Mullen Group adopted IFRS 10 – Consolidated Financial Statements; IFRS 11 – Joint Arrangements; IFRS 12 – Disclosure of Interests in Other Entities; and IFRS 13 – Fair Value Measurement. IFRS 10, 11 and 12 were applied retrospectively. IFRS 13 was applied prospectively.

IFRS 10 establishes the principles under which Mullen Group is required to present its consolidated financial statements. IFRS 10 introduces a new control model that is applicable to all investees, requiring the consolidation of an investee when Mullen Group has control or de facto control of an entity. Mullen Group assessed the impact of this change in control framework and concluded this standard does not have a material effect on Mullen Group.

IFRS 11 establishes the principles under which Mullen Group accounts for its interest in a joint arrangement. Mullen Group classifies its interest in joint arrangements as either joint operations or joint ventures. The classification of a joint arrangement as either a joint operation or a joint venture is determined by Mullen Group's power over the relevant activities and exposure to variability in returns arising from the arrangement. Joint ventures are accounted for using the equity method in accordance with IAS 28 – Investments in Associates and Joint Ventures (amended in 2011). Mullen Group's share of the joint venture's financial results is recognized in the Statement of Comprehensive Income within other (income) expense and the corresponding carrying amount is recognized in the Statement of Financial Position within investments. Mullen Group assessed the impact of this change and concluded this standard does not have a material effect on Mullen Group.

IFRS 12 establishes the disclosure requirements for Mullen Group's interests in subsidiaries, joint arrangements, associates or other unconsolidated investments. Mullen Group assessed the impact of this change in disclosure requirements and concluded this standard does not have a material effect on Mullen Group.

IFRS 13 replaces individual regulations governing the determination and disclosure regarding items that are measured at fair value. This standard does not introduce any significant new valuation methodologies, however, it does introduce new disclosure requirements. As a result, Mullen Group discloses the fair value of certain assets and liabilities on a quarterly basis. ► **For more information, refer to Note 4.**

4. Determination of Fair Values

The following table compares the fair value of certain financial assets and financial liabilities to its corresponding carrying amount as presented in the consolidated statement of financial position.

March 31, 2013 Financial Instrument	Fair Value Hierarchy	Carrying Amount	Fair Value
Investments	Level 1	\$ 32,486	\$ 32,486
Private Placement Debt	Level 2	\$ 397,721	\$ 434,802
Debentures – debt component	Level 2	\$ 22,641	\$ 36,015



5. Dividends Payable

For the three month period ended March 31, 2013, Mullen Group declared dividends totalling \$0.30 per Common Share (2012 – \$0.25 per Common Share). In 2013, Mullen Group commenced declaring and paying dividends on a monthly basis rather than on a quarterly basis as in 2012. Mullen Group commenced the monthly dividend by declaring a \$0.10 per Common Share dividend in January 2013 payable on February 15, 2013. At March 31, 2013, Mullen Group had dividends payable of \$9.0 million (2012 – \$20.3 million) and had 89,643,374 Common Shares outstanding. The following table provides a history of dividends declared during 2013 and 2012.

Dividends Per Share:				
Record Date	Payment Date		Amount Per Share	Total Dividends Paid
March 31, 2013	April 15, 2013	\$	0.10	\$ 8,964
February 28, 2013	March 15, 2013	\$	0.10	\$ 8,796
January 31, 2013	February 15, 2013	\$	0.10	\$ 8,786
December 31, 2012	January 15, 2013	\$	0.25	\$ 21,917
September 30, 2012	October 15, 2012	\$	0.25	\$ 21,836
June 30, 2012	July 16, 2012	\$	0.25	\$ 20,277
March 31, 2012	April 16, 2012	\$	0.25	\$ 20,269

6. Income Taxes

The provision for income tax expense differs from the amounts that would be obtained by applying the expected Canadian statutory tax rates enacted or substantively enacted as at the respective reporting dates.

The following table provides a reconciliation of the effective tax rates based on the applicable tax rates in various provincial jurisdictions during the period:

	Three month periods ended March 31	
	2013	2012
Income before income taxes	\$ 60,087	\$ 77,590
Combined statutory tax rate	25%	25%
Expected income tax	15,022	19,398
Add (deduct):		
Non-taxable portion of unrealized foreign exchange loss (gain)	620	(573)
Non-taxable portion of the change in fair value of investments	(564)	(126)
Stock-based compensation expense	149	157
Other	493	(35)
Income tax expense	\$ 15,720	\$ 18,821



7. Long-Term Debt and Credit Facilities

Mullen Group has a \$75.0 million revolving demand unsecured credit facility (the "**Bank Credit Facility**"). Interest on the Bank Credit Facility is payable monthly and is based on either the bank prime rate plus 0.50 percent or bankers' acceptance rates plus an acceptance fee of 1.50 percent. As at March 31, 2013, no amounts were drawn on this facility. This facility does not have any financial covenants, however, Mullen Group must be in compliance with certain reporting and general covenants. Mullen Group is in compliance with all of these reporting and general covenants.

Mullen Group has \$2.6 million of Letters of Credit outstanding, which were issued to guarantee certain performance and payment obligations. These Letters of Credit reduce the amount available under the Bank Credit Facility.

Mullen Group's long-term debt is mainly comprised of a series of unsecured debt (collectively, the "**Private Placement Debt**"), the details of which are set forth below:

Notes	Principal amount	Maturity	Interest Rate ⁽¹⁾
Series A	\$ 100,000 U.S.	June 30, 2016	6.29%
Series B	\$ 50,000 U.S.	June 30, 2018	6.39%
Series C	\$ 70,000 CDN	June 30, 2016	5.60%
Series D	\$ 70,000 CDN	June 30, 2018	5.76%
Series E	\$ 85,000 U.S.	September 27, 2017	5.90%
Series F	\$ 20,000 CDN	September 27, 2017	5.47%

⁽¹⁾ Interest is payable semi-annually.

Mullen Group's unamortized debt issuance costs of \$1.0 million related to Private Placement Debt have been netted against its carrying value at March 31, 2013 (December 31, 2012 – \$1.1 million). Mullen Group has financial covenants that must be met under its Private Placement Debt agreements including a total debt to operating cash flow ratio and a total earnings available for fixed charges to total fixed charges ratio, as defined in such agreements. Mullen Group is in compliance with all the Private Placement Debt financial covenants. Mullen Group also has debt comprised of various financing loans, which are secured by specific operating equipment, land and buildings (collectively, the "**Various Financing Loans**").

The following table summarizes the Corporation's long-term debt:

	March 31, 2013	December 31, 2012
Current liabilities:		
Bank Credit Facility	\$ —	\$ —
Various Financing Loans	765	1,471
	765	1,471
Non-current liabilities:		
Private Placement Debt	397,721	392,700
Various Financing Loans	44	114
	397,765	392,814
	\$ 398,530	\$ 394,285



The details of long-term debt, as at the date hereof, are as follows:

	Year of Maturity	Nominal Interest Rate	March 31, 2013		December 31, 2012	
			Face Value	Carrying Amount	Face Value	Carrying Amount
			\$	\$	\$	\$
Bank Credit Facility	—	Variable	—	—	—	—
Private Placement Debt	2016 - 2018	5.47%-6.39%	398,760	397,721	393,801	392,700
Various Financing Loans	2013 - 2014	4.8%-5.9%	809	809	1,585	1,585
			399,569	398,530	395,386	394,285

For the three month period ended March 31, 2013, Mullen Group recorded an unrealized foreign exchange loss of \$5.0 million. This was due to the impact of the change over the period in the value of the CDN. dollar relative to the U.S. dollar on the Corporation's \$235.0 million of U.S. dollar denominated debt as summarized in the table below.

(thousands, except exchange rate amount)	U.S. \$ Debt	Exchange Rate	CDN. \$ Equivalent
December 31, 2012 – beginning balance	\$ 235,000	0.9949	\$ 233,801
March 31, 2013 – ending balance	235,000	1.0160	238,760
Unrealized foreign exchange loss in 2013			\$ 4,959

For the same period in 2012 there was an unrealized foreign exchange gain of \$4.6 million related to the Corporation's \$235.0 million of U.S. dollar denominated Private Placement Debt.

8. Convertible Unsecured Subordinated Debentures

Mullen Group has issued an aggregate principal amount of \$125.0 million of convertible unsecured subordinated debentures (the "**Debentures**") at a price of \$1,000 per Debenture. The Debentures mature on July 1, 2018 and bear interest at an annual rate of 10.0 percent payable quarterly in arrears on March 31, June 30, September 30, and December 31 in each year. Each \$1,000 Debenture is convertible into 93.2 Common Shares of Mullen Group (or a conversion price of \$10.73) at any time at the option of the holders of the Debentures. As at the date of issuance, an aggregate of approximately 11.65 million Common Shares of Mullen Group would be issued if all holders converted their principal amount. In addition to the principal amount, as Debentures are converted, any accrued and unpaid interest is also converted into Common Shares of Mullen Group at a conversion price of \$10.73. As subordinated debt, the accounting value assigned to the Debentures, including any related interest expense is excluded from Mullen Group's financial covenant calculations on its Private Placement Debt. The Debentures are also subordinated to the Bank Credit Facility.

The equity portion of the Debentures are reclassified to share capital as the Debentures are converted into Common Shares. For the three month period ended March 31, 2013, 18,005 Debentures (2012 – 2,500) were converted into 1,711,994 Common Shares (2012 – 235,200) of Mullen Group. As at March 31, 2013, Mullen Group had 23,675 Debentures outstanding, which would be converted into an aggregate of approximately 2,206,510 Common Shares of the Corporation if all holders converted their principal amount.



The details of the Debentures are as follows:

Year of Maturity	Nominal Interest Rate	March 31, 2013		December 31, 2012	
		Face Value	Carrying Amount	Face Value	Carrying Amount
2018	10%	\$ 23,675	\$ 22,641	\$ 41,680	\$ 39,773

The cumulative carrying amount of the Debentures for the periods set forth below is as follows:

	Cumulative as at	
	March 31, 2013	December 31, 2012
Proceeds from issue of Debentures	\$ 125,000	\$ 125,000
Debt issuance costs	(2,335)	(2,335)
Net proceeds	122,665	122,665
Amount classified as equity	(7,200)	(7,200)
Debentures converted to Common Shares	(101,325)	(83,320)
Accretion on debt	8,501	7,628
Carrying amount of Debentures	\$ 22,641	\$ 39,773

9. Share Capital

The authorized share capital of Mullen Group consists of an unlimited number of no par value Common Shares and an unlimited number of Preferred Shares, issuable in series. All of the issued Common Shares of Mullen Group are fully paid.

The number of, and the specific rights, privileges, restrictions and conditions attaching to any series of Preferred Shares shall be determined by the Board of Directors of Mullen Group prior to the creation and issuance thereof. With respect to the payment of dividends and distribution of assets in the event of liquidation, dissolution or winding-up of Mullen Group, whether voluntarily or involuntarily, the Preferred Shares are entitled to preference over the Common Shares and any other shares ranking junior to the Preferred Shares from time to time and may also be given such other preferences over the Common Shares and any other shares ranking junior to the Preferred Shares as may be determined at the time of creation of such series. As at the date hereof, no series of Preferred Shares had been created.

	# of Common Shares	
	2013	2012
Issued Common Shares at January 1	87,667,838	80,837,777
Stock options exercised	263,542	5,000
Common Shares issued on conversion of Debentures	1,711,994	235,200
Issued Common Shares at March 31	89,643,374	81,077,977



10. Earnings per Share

(a) Basic Earnings per Share

Basic earnings per share is calculated as net income attributable to common shareholders divided by the weighted average number of Common Shares outstanding for the period. Net income attributable to common shareholders for the three month period ended March 31, 2013, was \$44.4 million (2012 – \$58.8 million). The weighted average number of Common Shares outstanding for the three month periods ended March 31, 2013 and 2012 was calculated as follows:

	Note	Three month periods ended March 31	
		2013	2012
Issued Common Shares at beginning of period	9	87,667,838	80,837,777
Effect of stock options exercised		114,389	1,868
Effect of Debentures converted		323,440	148,351
Weighted average number of Common Shares at end of period – basic		88,105,667	80,987,996

(b) Diluted Earnings per Share

Diluted earnings per share is calculated by adjusting net income attributable to common shareholders and the basic weighted average number of Common Shares outstanding by the effects of all potentially dilutive transactions to existing common shareholders. In calculating diluted earnings per share, net income was adjusted as follows:

		Three month periods ended March 31	
		2013	2012
Net income	\$	44,367	\$ 58,769
Effect on finance costs from conversion of Debentures (net of tax)		835	2,185
Net income – adjusted	\$	45,202	\$ 60,954

The diluted weighted average number of Common Shares was calculated as follows:

	Three month periods ended March 31	
	2013	2012
Weighted average number of Common Shares – basic	88,105,667	80,987,996
Effect of "in the money" stock options	403,145	225,136
Effect of conversion of Debentures	3,595,064	9,942,576
Weighted average number of Common Shares at end of period – diluted	92,103,876	91,155,708

For the three month period ended March 31, 2013, 700,000 stock options (2012 – 915,000) were excluded from the diluted weighted average number of Common Shares calculation as their effect would have been anti-dilutive. The average market value of the Corporation's Common Shares for the purposes of calculating the dilutive effect of share options was based on quoted market prices for the periods ended March 31, 2013 and 2012. For the periods listed above, the Common Shares that would have been issued upon conversion of the Debentures were included in the calculation as their effect was dilutive.



11. Seasonality of Operations

A significant portion of Mullen Group's operations relate to the moving of heavy equipment, drilling rigs and drilling supplies such as oilfield fluids, tubulars and drilling mud and providing services such as conductor pipe-setting, core drilling and case setting, in northern and western Canada. Mullen Group's earnings are influenced by the seasonal activity pattern of western Canada's oil and natural gas exploration industry whereby activity peaks in the winter months and declines during the spring when wet weather and the spring thaw may make the ground unstable. Consequently, municipalities and provincial transportation departments enforce road bans that restrict the movement of rigs and other heavy equipment, thereby reducing activity levels. Additionally, certain oil and natural gas producing areas are only accessible in the winter months because the ground surrounding the drilling sites in these areas consists of swampy terrain. Seasonal factors and unexpected weather patterns may lead to declines in the activity levels of exploration and production companies and corresponding declines in the demand for the goods and services provided by Mullen Group. As a result, the demand for these services is traditionally highest in the first quarter and lowest in the second quarter.

12. Other (Income) Expense

	Three month periods ended	
	March 31	
	2013	2012
Change in fair value of investments	\$ (4,511)	\$ (1,007)
Gain on sale of property, plant and equipment	(566)	(1,531)
Earnings from equity investment	(340)	—
	\$ (5,417)	\$ (2,538)

Earnings from Equity Investment. For the three month period ended March 31, 2013, Mullen Group recognized \$0.3 million of earnings from an equity investment. There were no equity investments in 2012. On January 1, 2013, Mullen Group entered into a unanimous shareholders agreement and an asset purchase agreement whereby it sold certain operating assets to Canol Oilfield Services Inc. ("**Canol**") in exchange for a \$1.2 million promissory note and a 45.0 percent equity interest in Canol. Canol is an oilfield transportation company headquartered in Norman Wells, Northwest Territories and is strategically located in the Canol Shale Oil Region. Mullen Group indirectly acquired an equity interest in Canol as part of its strategy to invest in the energy sector.



13. Operating Segments

Mullen Group has two operating segments. The Oilfield Services segment primarily provides specialized transportation, drilling, well-servicing and dewatering services to the oil and natural gas industry in western Canada, which includes exploration and development companies and production and natural gas transmission companies. The Trucking/Logistics segment provides both long haul and local transportation services to customers in various industries in Canada, the United States and Mexico. The following provides financial results by segment:

Three month period ended March 31, 2013	Oilfield Services	Trucking/ Logistics	Corporate	Intersegment eliminations		Total
				Oilfield Services	Trucking/ Logistics	
Revenue	\$ 257,579	\$ 129,090	\$ 181	\$ (543)	\$ (832)	\$ 385,475
Income (loss) before income taxes	51,610	13,242	(4,765)	—	—	60,087
Depreciation on property, plant and equipment	12,241	3,518	1,000	—	—	16,759
Amortization on intangible assets	3,407	1,205	—	—	—	4,612
Capital expenditures ⁽¹⁾	12,811	3,425	663	(563)	—	16,336
Total assets at March 31, 2013	\$ 828,846	\$ 285,059	\$ 438,914	\$ —	\$ —	\$ 1,552,819

⁽¹⁾ Excludes business acquisitions

Three month period ended March 31, 2012	Oilfield Services	Trucking/ Logistics	Corporate	Intersegment eliminations		Total
				Oilfield Services	Trucking/ Logistics	
Revenue	\$ 296,636	\$ 130,558	\$ 13	\$ (219)	\$ (1,032)	\$ 425,956
Income before income taxes	61,043	15,587	960	—	—	77,590
Depreciation on property, plant and equipment	11,363	3,107	870	—	—	15,340
Amortization on intangible assets	3,306	1,260	—	—	—	4,566
Capital expenditures ⁽¹⁾	13,346	4,503	3,460	(19)	—	21,290
Total assets at December 31, 2012	\$ 801,395	\$ 282,998	\$ 471,511	\$ —	\$ —	\$ 1,555,904

⁽¹⁾ Excludes business acquisitions

Performance is measured based on segment income before income tax, as included in the internal management reports that are reviewed by Mullen Group's CEO and Co-CEO. Segment income is used to measure performance as management believes that such information is the most relevant in evaluating the results of segments relative to other entities that operate within these industries. Transfer pricing is based on third-party rates.



CORPORATE INFORMATION

DIRECTORS AND OFFICERS

Murray K. Mullen

Chairman of the Board,
Chief Executive Officer and Director

Alan D. Archibald ^{(1), (4)}

Lead Director

Greg Bay, CFA ^{(2), (4)}

Director

Steven C. Grant ^{(2), (4)}

Director

Dennis J. Hoffman, FCA ^{(2), (3)}

Director

Stephen H. Lockwood, Q.C.

President,
Co-Chief Executive Officer and Director

David E. Mullen

Director

P. Stephen Clark, CMA

Chief Financial Officer

Roberta A. Wheatcroft

Corporate Secretary

- (1) Chairman of the Compensation, Nomination and Governance Committee
- (2) Member of the Compensation, Nomination and Governance Committee
- (3) Chairman of the Audit Committee
- (4) Member of the Audit Committee

CORPORATE OFFICE

Mullen Group Ltd.

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Internet: www.mullen-group.com
Email: IR@mullen-group.com

BANKER

The Royal Bank of Canada
Calgary, Alberta

LAWYERS

Burnet, Duckworth & Palmer LLP
Calgary, Alberta

AUDITORS

KPMG LLP
Calgary, Alberta

STOCK EXCHANGE

Toronto Stock Exchange
Trading Symbol: MTL

TRANSFER AGENT AND REGISTRAR

Valiant Trust Company
Calgary, Alberta
Telephone: 1-866-313-1872
Internet: www.valianttrust.com

